

# Local Market Update – September 2019

A Research Tool Provided by Realcomp



## Beverly Hills Vlg

Oakland County

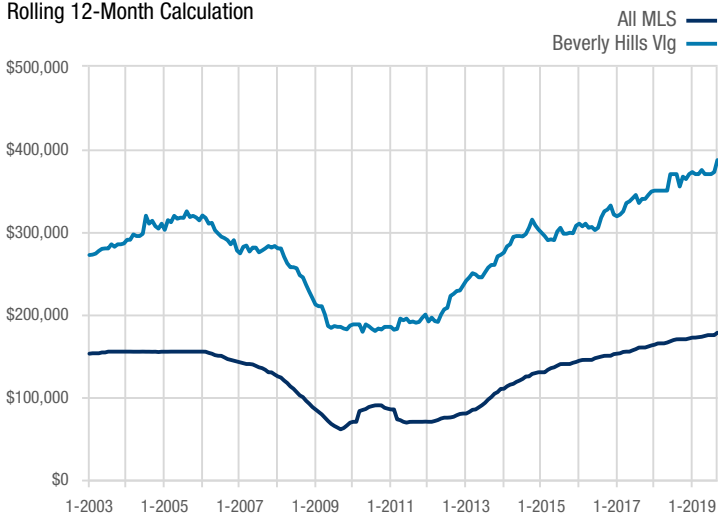
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	33	45	+ 36.4%	245	270	+ 10.2%
Pending Sales	14	17	+ 21.4%	134	149	+ 11.2%
Closed Sales	17	19	+ 11.8%	129	137	+ 6.2%
Days on Market Until Sale	14	34	+ 142.9%	20	36	+ 80.0%
Median Sales Price*	\$298,000	<b>\$374,200</b>	+ 25.6%	\$370,000	<b>\$390,000</b>	+ 5.4%
Average Sales Price*	\$313,518	<b>\$382,789</b>	+ 22.1%	\$390,159	<b>\$405,751</b>	+ 4.0%
Percent of List Price Received*	96.6%	<b>95.7%</b>	- 0.9%	97.9%	<b>97.2%</b>	- 0.7%
Inventory of Homes for Sale	40	52	+ 30.0%	—	—	—
Months Supply of Inventory	2.8	3.5	+ 25.0%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	7	7	0.0%
Pending Sales	1	0	- 100.0%	7	5	- 28.6%
Closed Sales	1	0	- 100.0%	6	5	- 16.7%
Days on Market Until Sale	13	—	—	31	57	+ 83.9%
Median Sales Price*	\$435,000	—	—	\$227,450	<b>\$350,000</b>	+ 53.9%
Average Sales Price*	\$435,000	—	—	\$312,633	<b>\$332,800</b>	+ 6.5%
Percent of List Price Received*	92.6%	—	—	98.1%	<b>92.9%</b>	- 5.3%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.7	1.6	+ 128.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

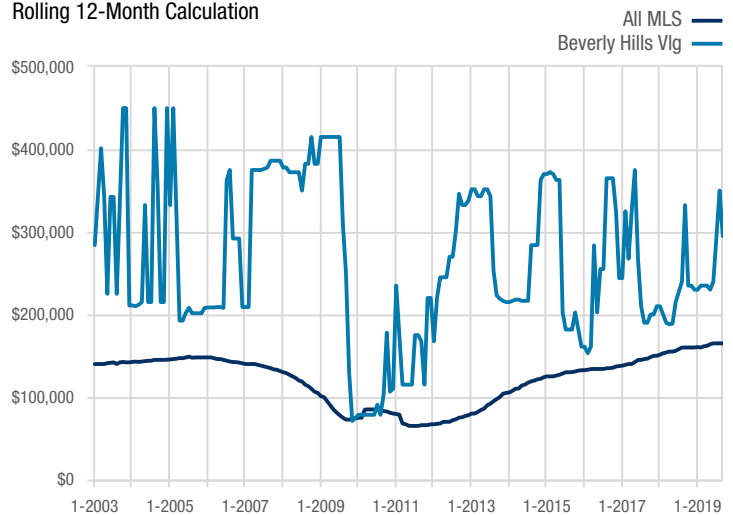
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.