

Birmingham

Oakland County

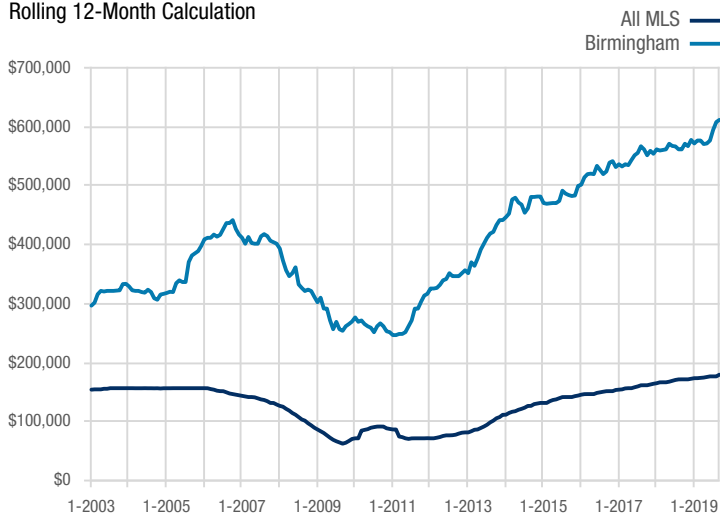
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	86	95	+ 10.5%	835	868	+ 4.0%
Pending Sales	32	29	- 9.4%	348	333	- 4.3%
Closed Sales	28	42	+ 50.0%	341	323	- 5.3%
Days on Market Until Sale	32	50	+ 56.3%	38	42	+ 10.5%
Median Sales Price*	\$477,500	\$577,500	+ 20.9%	\$565,000	\$618,000	+ 9.4%
Average Sales Price*	\$644,023	\$752,227	+ 16.8%	\$692,105	\$753,280	+ 8.8%
Percent of List Price Received*	96.8%	95.8%	- 1.0%	97.0%	96.4%	- 0.6%
Inventory of Homes for Sale	251	203	- 19.1%	—	—	—
Months Supply of Inventory	6.9	5.9	- 14.5%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	20	32	+ 60.0%	149	162	+ 8.7%
Pending Sales	11	12	+ 9.1%	99	84	- 15.2%
Closed Sales	9	8	- 11.1%	81	97	+ 19.8%
Days on Market Until Sale	19	27	+ 42.1%	32	71	+ 121.9%
Median Sales Price*	\$182,500	\$178,000	- 2.5%	\$205,000	\$314,900	+ 53.6%
Average Sales Price*	\$223,222	\$246,016	+ 10.2%	\$342,792	\$620,635	+ 81.1%
Percent of List Price Received*	97.4%	98.9%	+ 1.5%	96.7%	97.3%	+ 0.6%
Inventory of Homes for Sale	59	57	- 3.4%	—	—	—
Months Supply of Inventory	5.5	6.3	+ 14.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

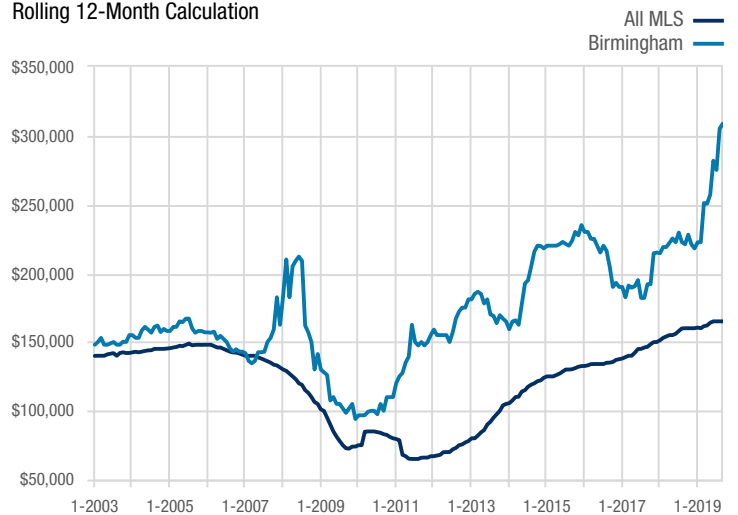
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.