

Local Market Update – September 2019

A Research Tool Provided by Realcomp



East China Twp

St. Clair County

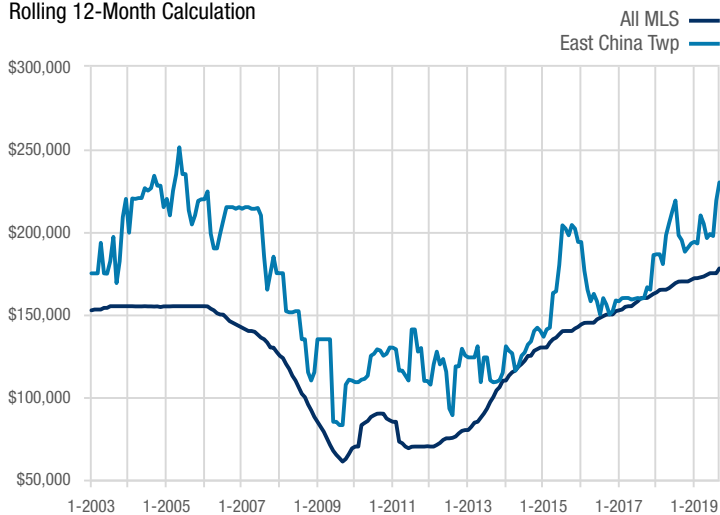
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	9	5	- 44.4%	93	64	- 31.2%
Pending Sales	8	9	+ 12.5%	52	48	- 7.7%
Closed Sales	6	7	+ 16.7%	47	40	- 14.9%
Days on Market Until Sale	22	67	+ 204.5%	50	44	- 12.0%
Median Sales Price*	\$177,500	\$255,000	+ 43.7%	\$194,000	\$271,000	+ 39.7%
Average Sales Price*	\$177,900	\$265,643	+ 49.3%	\$247,404	\$280,354	+ 13.3%
Percent of List Price Received*	99.9%	100.4%	+ 0.5%	98.1%	97.9%	- 0.2%
Inventory of Homes for Sale	33	18	- 45.5%	—	—	—
Months Supply of Inventory	6.0	3.5	- 41.7%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	3	1	- 66.7%
Pending Sales	0	0	0.0%	3	2	- 33.3%
Closed Sales	0	0	0.0%	4	2	- 50.0%
Days on Market Until Sale	—	—	—	80	42	- 47.5%
Median Sales Price*	—	—	—	\$158,500	\$132,500	- 16.4%
Average Sales Price*	—	—	—	\$177,375	\$132,500	- 25.3%
Percent of List Price Received*	—	—	—	98.8%	94.6%	- 4.3%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

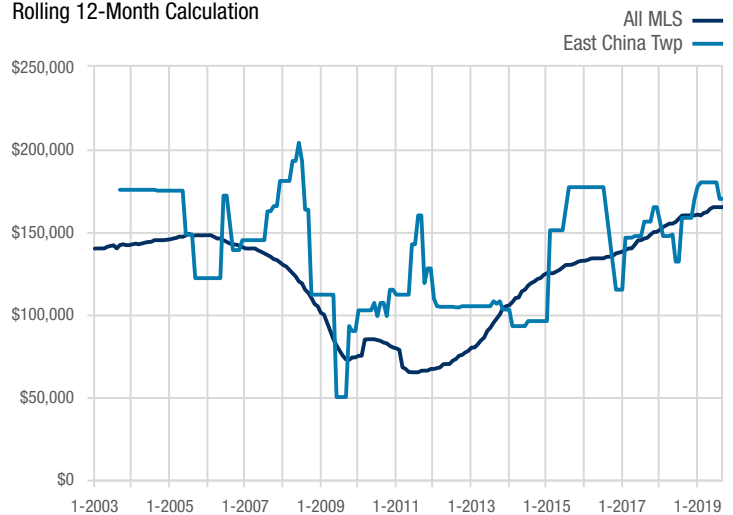
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.