

Genesee County

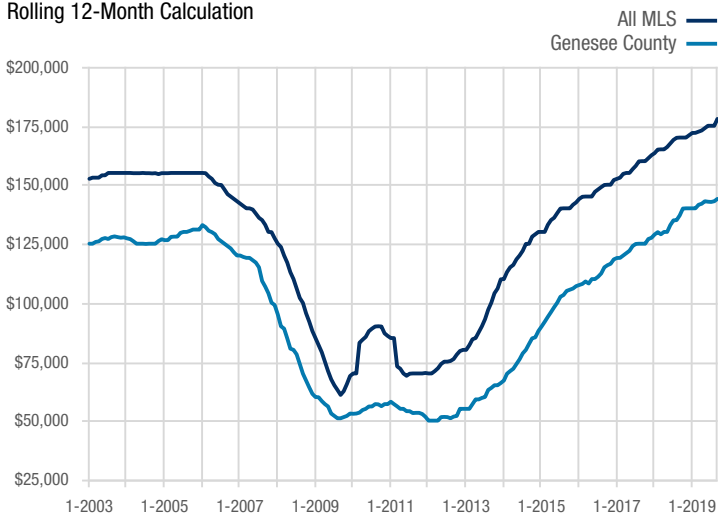
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	580	560	- 3.4%	5,389	5,557	+ 3.1%
Pending Sales	418	464	+ 11.0%	3,957	4,309	+ 8.9%
Closed Sales	403	442	+ 9.7%	3,721	4,091	+ 9.9%
Days on Market Until Sale	30	32	+ 6.7%	42	44	+ 4.8%
Median Sales Price*	\$146,750	\$149,950	+ 2.2%	\$140,000	\$145,000	+ 3.6%
Average Sales Price*	\$159,816	\$168,554	+ 5.5%	\$154,990	\$158,846	+ 2.5%
Percent of List Price Received*	98.0%	98.2%	+ 0.2%	97.5%	97.4%	- 0.1%
Inventory of Homes for Sale	2,669	1,317	- 50.7%	—	—	—
Months Supply of Inventory	6.4	2.9	- 54.7%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	64	70	+ 9.4%	546	532	- 2.6%
Pending Sales	41	56	+ 36.6%	415	405	- 2.4%
Closed Sales	46	42	- 8.7%	396	368	- 7.1%
Days on Market Until Sale	47	26	- 44.7%	36	47	+ 30.6%
Median Sales Price*	\$152,000	\$160,500	+ 5.6%	\$150,175	\$154,000	+ 2.5%
Average Sales Price*	\$142,758	\$169,376	+ 18.6%	\$150,841	\$153,595	+ 1.8%
Percent of List Price Received*	98.0%	98.8%	+ 0.8%	97.8%	97.9%	+ 0.1%
Inventory of Homes for Sale	218	137	- 37.2%	—	—	—
Months Supply of Inventory	5.1	3.3	- 35.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

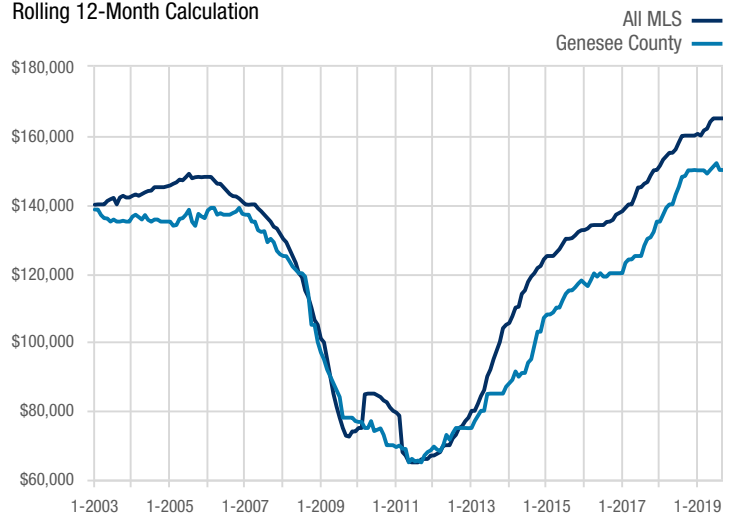
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.