

## Harper Woods

Wayne County

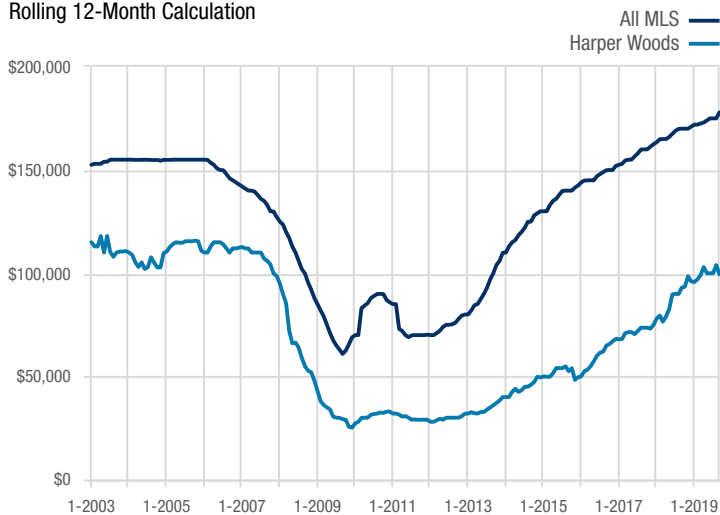
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	31	41	+ 32.3%	320	299	- 6.6%
Pending Sales	24	28	+ 16.7%	234	202	- 13.7%
Closed Sales	15	24	+ 60.0%	231	190	- 17.7%
Days on Market Until Sale	45	43	- 4.4%	37	38	+ 2.7%
Median Sales Price*	\$115,000	\$67,500	- 41.3%	\$97,875	\$102,500	+ 4.7%
Average Sales Price*	\$114,947	\$77,493	- 32.6%	\$95,881	\$97,285	+ 1.5%
Percent of List Price Received*	97.3%	96.8%	- 0.5%	95.6%	96.4%	+ 0.8%
Inventory of Homes for Sale	72	85	+ 18.1%	—	—	—
Months Supply of Inventory	2.8	3.8	+ 35.7%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	1	2	+ 100.0%	25	21	- 16.0%
Pending Sales	0	1	—	15	13	- 13.3%
Closed Sales	2	3	+ 50.0%	19	15	- 21.1%
Days on Market Until Sale	44	39	- 11.4%	30	34	+ 13.3%
Median Sales Price*	\$28,450	\$28,000	- 1.6%	\$32,000	\$33,000	+ 3.1%
Average Sales Price*	\$28,450	\$35,500	+ 24.8%	\$37,642	\$34,693	- 7.8%
Percent of List Price Received*	95.0%	97.6%	+ 2.7%	96.4%	92.4%	- 4.1%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

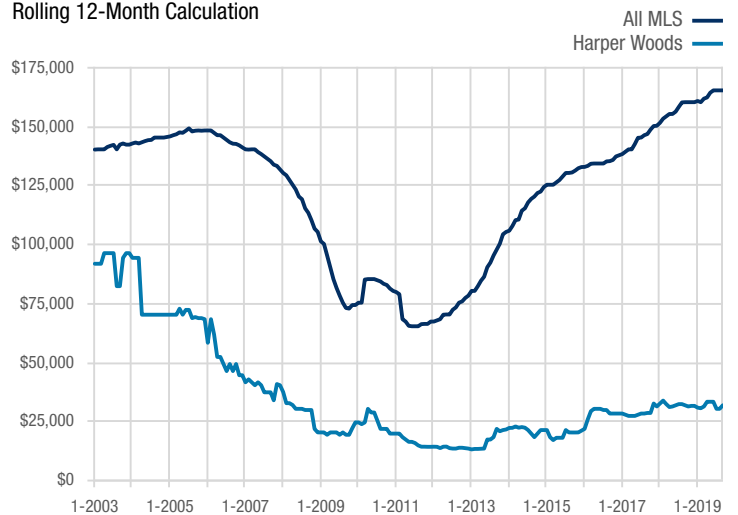
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.