

Hartland Twp

Livingston County

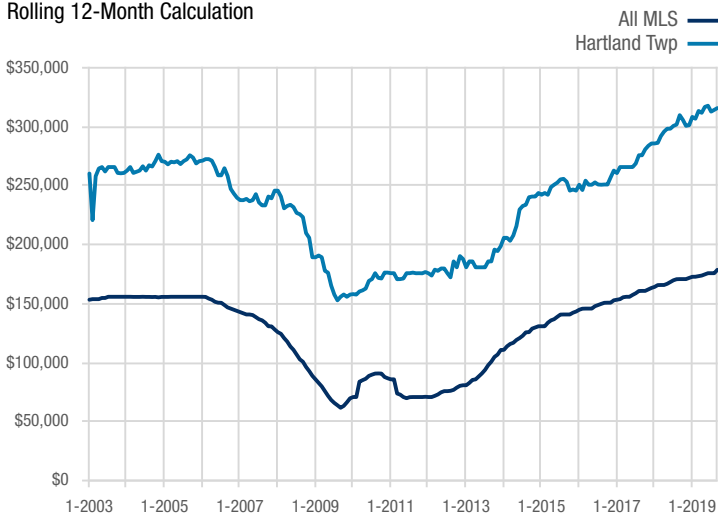
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	28	38	+ 35.7%	210	282	+ 34.3%
Pending Sales	19	25	+ 31.6%	145	191	+ 31.7%
Closed Sales	15	20	+ 33.3%	134	177	+ 32.1%
Days on Market Until Sale	21	51	+ 142.9%	34	29	- 14.7%
Median Sales Price*	\$335,000	\$345,000	+ 3.0%	\$311,000	\$327,000	+ 5.1%
Average Sales Price*	\$335,313	\$368,116	+ 9.8%	\$315,887	\$335,737	+ 6.3%
Percent of List Price Received*	98.9%	99.7%	+ 0.8%	98.5%	99.3%	+ 0.8%
Inventory of Homes for Sale	53	54	+ 1.9%	—	—	—
Months Supply of Inventory	3.5	2.9	- 17.1%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	2	—	13	19	+ 46.2%
Pending Sales	0	0	0.0%	15	13	- 13.3%
Closed Sales	3	2	- 33.3%	17	13	- 23.5%
Days on Market Until Sale	60	8	- 86.7%	44	8	- 81.8%
Median Sales Price*	\$167,900	\$220,750	+ 31.5%	\$216,000	\$225,000	+ 4.2%
Average Sales Price*	\$244,267	\$220,750	- 9.6%	\$284,513	\$234,223	- 17.7%
Percent of List Price Received*	99.6%	99.4%	- 0.2%	100.1%	99.3%	- 0.8%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	1.1	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

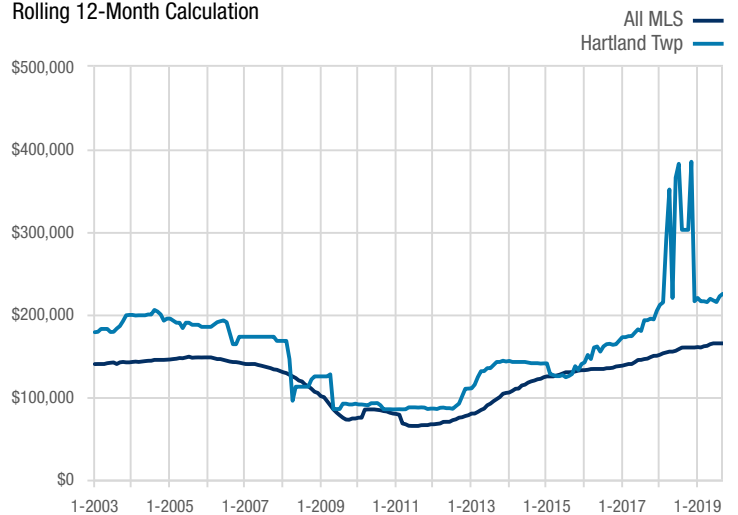
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.