

Howell Twp

Livingston County

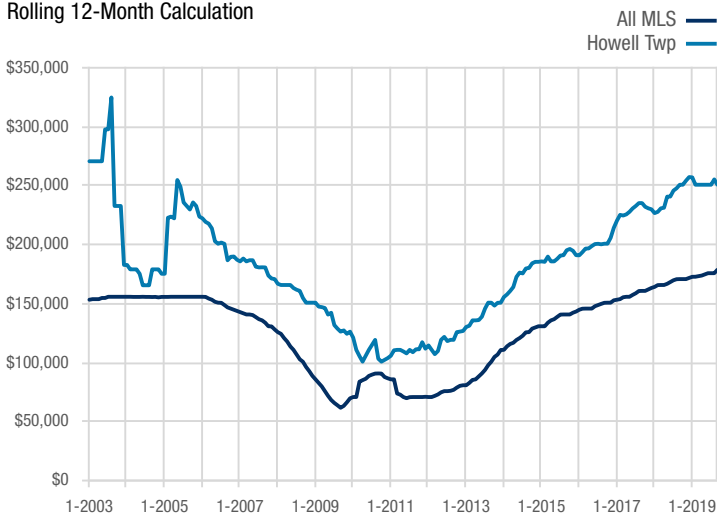
| Residential Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 11 | 14 | + 27.3% | 130 | 114 | - 12.3% |
| Pending Sales | 5 | 6 | + 20.0% | 89 | 76 | - 14.6% |
| Closed Sales | 12 | 6 | - 50.0% | 87 | 74 | - 14.9% |
| Days on Market Until Sale | 39 | 34 | - 12.8% | 33 | 51 | + 54.5% |
| Median Sales Price* | \$280,000 | \$229,500 | - 18.0% | \$258,300 | \$250,000 | - 3.2% |
| Average Sales Price* | \$255,072 | \$224,617 | - 11.9% | \$262,320 | \$267,296 | + 1.9% |
| Percent of List Price Received* | 97.9% | 99.5% | + 1.6% | 98.9% | 98.9% | 0.0% |
| Inventory of Homes for Sale | 40 | 29 | - 27.5% | — | — | — |
| Months Supply of Inventory | 4.3 | 3.9 | - 9.3% | — | — | — |

| Condo Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 7 | 5 | - 28.6% | 36 | 47 | + 30.6% |
| Pending Sales | 6 | 4 | - 33.3% | 32 | 37 | + 15.6% |
| Closed Sales | 1 | 6 | + 500.0% | 28 | 34 | + 21.4% |
| Days on Market Until Sale | 6 | 7 | + 16.7% | 14 | 15 | + 7.1% |
| Median Sales Price* | \$141,000 | \$155,950 | + 10.6% | \$143,000 | \$154,000 | + 7.7% |
| Average Sales Price* | \$141,000 | \$156,983 | + 11.3% | \$143,975 | \$155,450 | + 8.0% |
| Percent of List Price Received* | 100.7% | 99.1% | - 1.6% | 99.9% | 99.0% | - 0.9% |
| Inventory of Homes for Sale | 7 | 7 | 0.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 1.7 | - 15.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

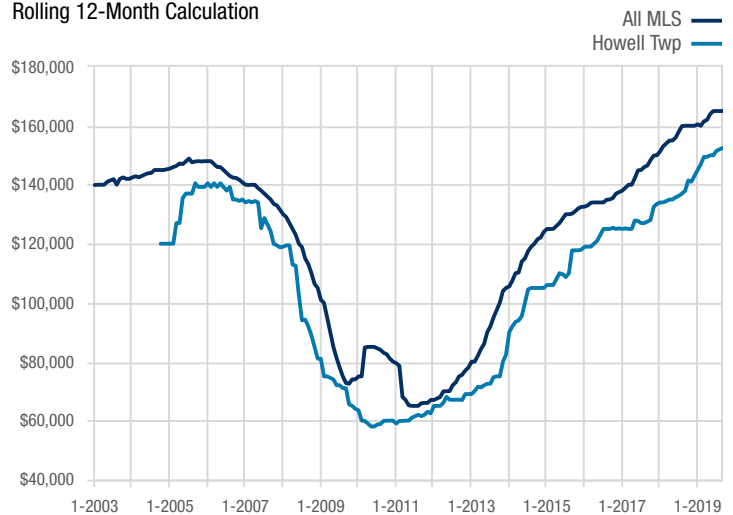
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.