

Local Market Update – September 2019

A Research Tool Provided by Realcomp



Ira Twp

St. Clair County

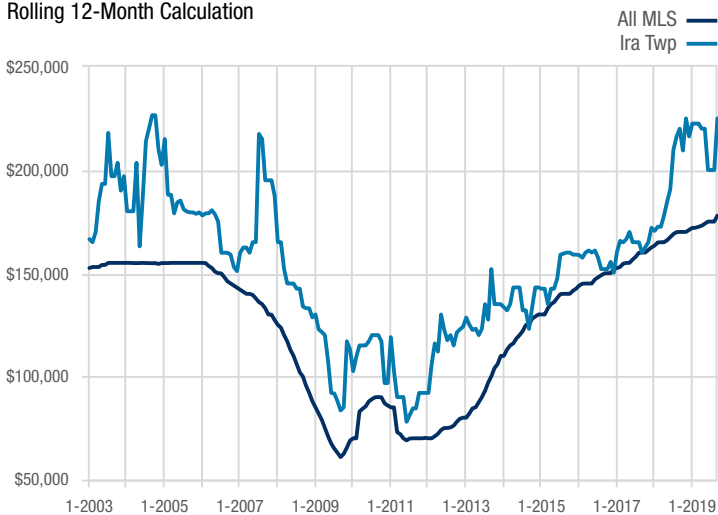
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	12	6	- 50.0%	78	69	- 11.5%
Pending Sales	5	4	- 20.0%	39	33	- 15.4%
Closed Sales	8	6	- 25.0%	36	29	- 19.4%
Days on Market Until Sale	27	32	+ 18.5%	43	41	- 4.7%
Median Sales Price*	\$202,450	\$244,000	+ 20.5%	\$222,500	\$230,000	+ 3.4%
Average Sales Price*	\$227,281	\$240,833	+ 6.0%	\$279,713	\$240,290	- 14.1%
Percent of List Price Received*	93.5%	99.4%	+ 6.3%	95.9%	97.4%	+ 1.6%
Inventory of Homes for Sale	25	23	- 8.0%	—	—	—
Months Supply of Inventory	5.8	6.0	+ 3.4%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

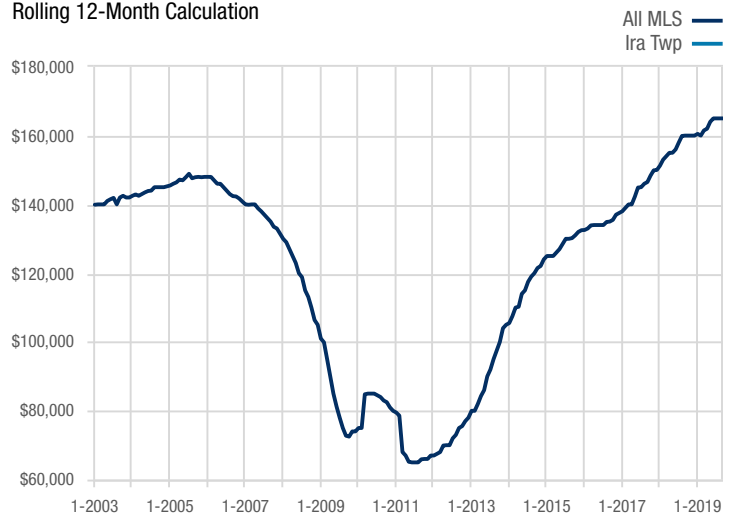
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.