

## Lenawee County

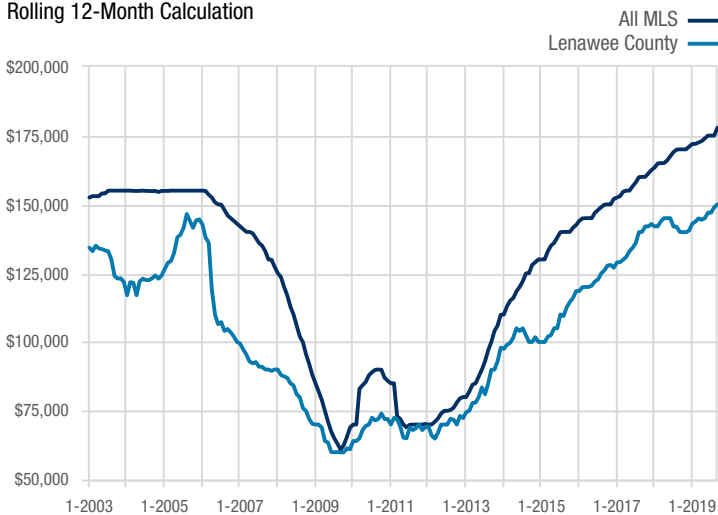
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	127	152	+ 19.7%	1,335	1,397	+ 4.6%
Pending Sales	108	84	- 22.2%	1,005	982	- 2.3%
Closed Sales	112	112	0.0%	949	995	+ 4.8%
Days on Market Until Sale	76	64	- 15.8%	79	75	- 5.1%
Median Sales Price*	\$139,950	\$159,450	+ 13.9%	\$140,000	\$152,000	+ 8.6%
Average Sales Price*	\$158,505	\$180,602	+ 13.9%	\$162,612	\$171,876	+ 5.7%
Percent of List Price Received*	97.0%	97.8%	+ 0.8%	97.3%	97.4%	+ 0.1%
Inventory of Homes for Sale	447	491	+ 9.8%	—	—	—
Months Supply of Inventory	4.2	4.7	+ 11.9%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	2	3	+ 50.0%	35	45	+ 28.6%
Pending Sales	2	1	- 50.0%	35	39	+ 11.4%
Closed Sales	1	5	+ 400.0%	34	41	+ 20.6%
Days on Market Until Sale	27	43	+ 59.3%	84	86	+ 2.4%
Median Sales Price*	\$145,000	\$192,400	+ 32.7%	\$162,250	\$185,000	+ 14.0%
Average Sales Price*	\$145,000	\$188,906	+ 30.3%	\$171,636	\$178,370	+ 3.9%
Percent of List Price Received*	98.0%	101.5%	+ 3.6%	101.3%	99.4%	- 1.9%
Inventory of Homes for Sale	8	12	+ 50.0%	—	—	—
Months Supply of Inventory	2.1	3.1	+ 47.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

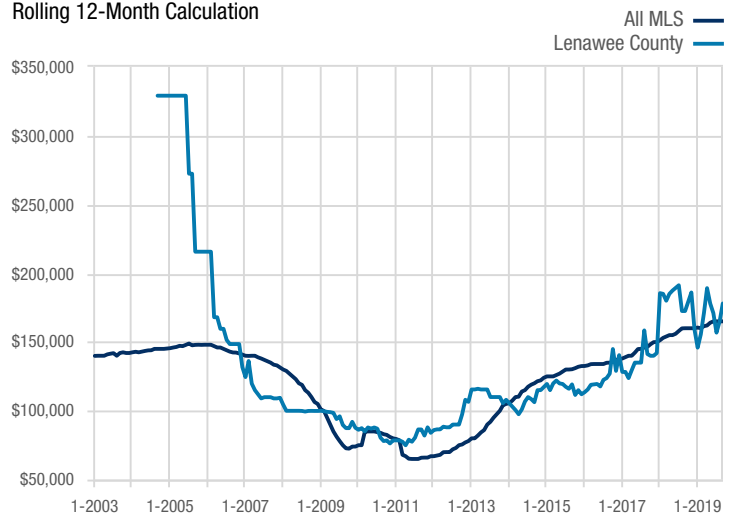
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.