

Macomb County

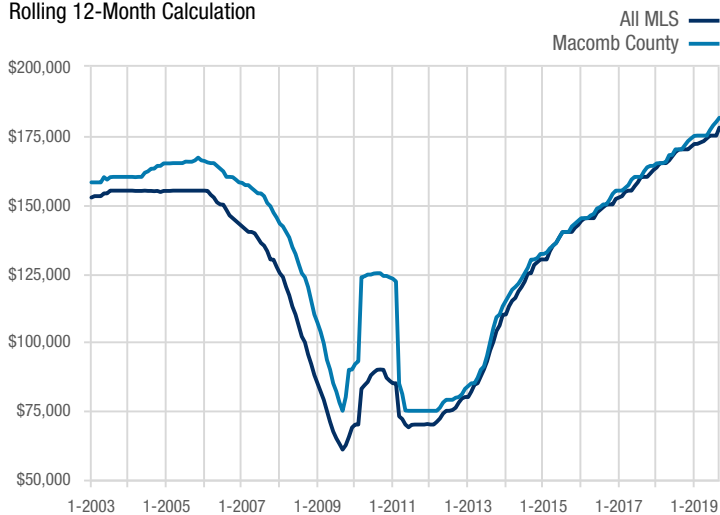
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	1,433	1,422	- 0.8%	12,323	12,717	+ 3.2%
Pending Sales	899	998	+ 11.0%	8,433	8,879	+ 5.3%
Closed Sales	928	964	+ 3.9%	8,103	8,270	+ 2.1%
Days on Market Until Sale	24	30	+ 25.0%	29	33	+ 13.8%
Median Sales Price*	\$180,000	\$190,000	+ 5.6%	\$173,000	\$185,000	+ 6.9%
Average Sales Price*	\$201,496	\$218,850	+ 8.6%	\$197,944	\$209,447	+ 5.8%
Percent of List Price Received*	98.1%	97.9%	- 0.2%	98.2%	97.9%	- 0.3%
Inventory of Homes for Sale	2,985	2,501	- 16.2%	—	—	—
Months Supply of Inventory	3.3	2.7	- 18.2%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	323	367	+ 13.6%	3,073	3,068	- 0.2%
Pending Sales	234	257	+ 9.8%	2,380	2,242	- 5.8%
Closed Sales	284	247	- 13.0%	2,231	2,133	- 4.4%
Days on Market Until Sale	27	31	+ 14.8%	26	32	+ 23.1%
Median Sales Price*	\$131,250	\$145,000	+ 10.5%	\$138,000	\$145,000	+ 5.1%
Average Sales Price*	\$140,829	\$153,137	+ 8.7%	\$143,606	\$150,977	+ 5.1%
Percent of List Price Received*	97.1%	97.3%	+ 0.2%	97.6%	97.3%	- 0.3%
Inventory of Homes for Sale	571	567	- 0.7%	—	—	—
Months Supply of Inventory	2.3	2.4	+ 4.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

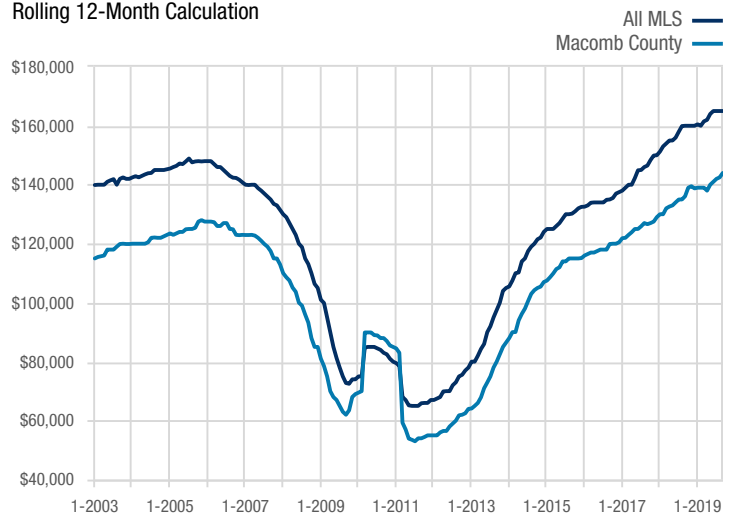
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.