

New Baltimore

Macomb County

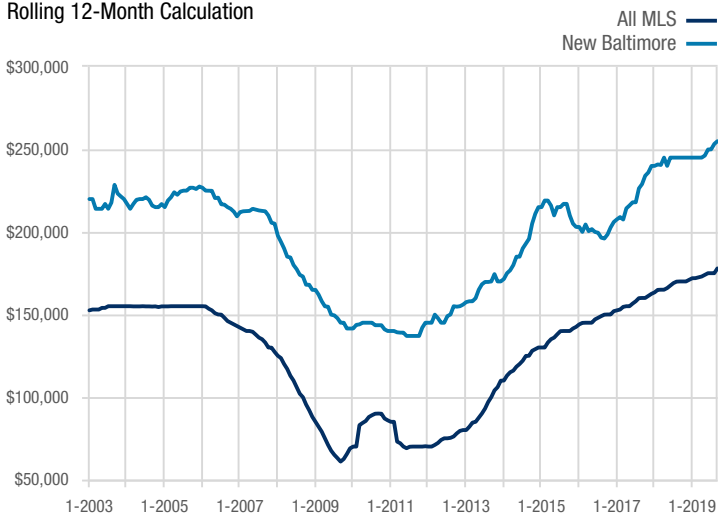
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	27	26	- 3.7%	201	194	- 3.5%
Pending Sales	12	12	0.0%	128	131	+ 2.3%
Closed Sales	14	12	- 14.3%	123	128	+ 4.1%
Days on Market Until Sale	19	25	+ 31.6%	25	34	+ 36.0%
Median Sales Price*	\$242,500	\$281,000	+ 15.9%	\$242,500	\$253,250	+ 4.4%
Average Sales Price*	\$256,466	\$280,517	+ 9.4%	\$237,897	\$256,540	+ 7.8%
Percent of List Price Received*	99.0%	98.7%	- 0.3%	98.6%	98.1%	- 0.5%
Inventory of Homes for Sale	57	45	- 21.1%	—	—	—
Months Supply of Inventory	4.4	3.4	- 22.7%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	3	4	+ 33.3%	25	31	+ 24.0%
Pending Sales	2	2	0.0%	20	20	0.0%
Closed Sales	3	3	0.0%	22	20	- 9.1%
Days on Market Until Sale	6	23	+ 283.3%	26	29	+ 11.5%
Median Sales Price*	\$152,000	\$320,000	+ 110.5%	\$125,000	\$139,000	+ 11.2%
Average Sales Price*	\$155,667	\$261,667	+ 68.1%	\$154,355	\$180,825	+ 17.1%
Percent of List Price Received*	97.8%	96.5%	- 1.3%	98.5%	97.2%	- 1.3%
Inventory of Homes for Sale	3	7	+ 133.3%	—	—	—
Months Supply of Inventory	1.2	3.0	+ 150.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

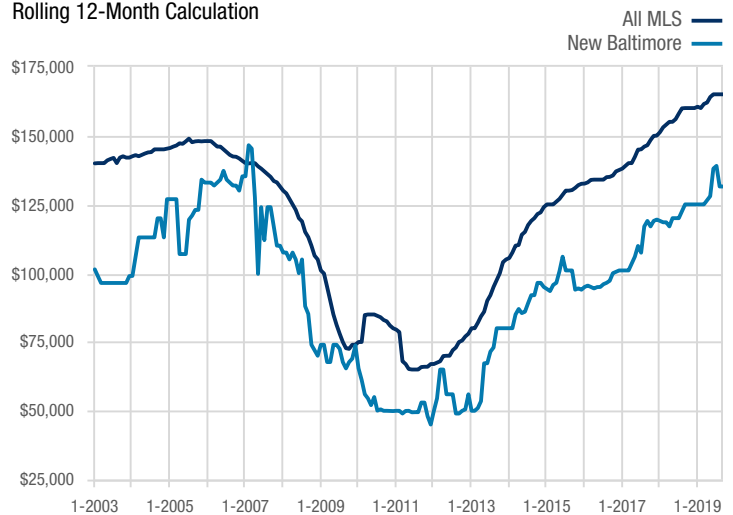
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.