

## Oak Park

### Oakland County

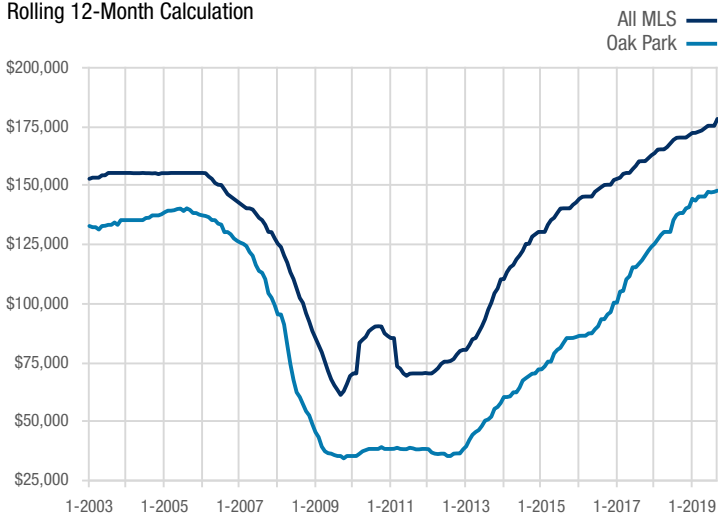
| Residential<br>Key Metrics      | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                                 | 2018      | 2019      | % Change | Thru 9-2018  | Thru 9-2019 | % Change |
| New Listings                    | 58        | 46        | - 20.7%  | 400          | 360         | - 10.0%  |
| Pending Sales                   | 30        | 30        | 0.0%     | 302          | 280         | - 7.3%   |
| Closed Sales                    | 32        | 21        | - 34.4%  | 306          | 265         | - 13.4%  |
| Days on Market Until Sale       | 19        | 45        | + 136.8% | 19           | 27          | + 42.1%  |
| Median Sales Price*             | \$137,500 | \$150,000 | + 9.1%   | \$140,000    | \$150,000   | + 7.1%   |
| Average Sales Price*            | \$150,242 | \$144,251 | - 4.0%   | \$139,502    | \$148,535   | + 6.5%   |
| Percent of List Price Received* | 98.1%     | 98.6%     | + 0.5%   | 100.0%       | 99.0%       | - 1.0%   |
| Inventory of Homes for Sale     | 73        | 54        | - 26.0%  | —            | —           | —        |
| Months Supply of Inventory      | 2.2       | 1.8       | - 18.2%  | —            | —           | —        |

| Condo<br>Key Metrics            | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
|                                 | 2018      | 2019 | % Change | Thru 9-2018  | Thru 9-2019 | % Change |
| New Listings                    | 0         | 2    | —        | 6            | 7           | + 16.7%  |
| Pending Sales                   | 0         | 0    | 0.0%     | 4            | 5           | + 25.0%  |
| Closed Sales                    | 2         | 0    | - 100.0% | 5            | 5           | 0.0%     |
| Days on Market Until Sale       | 22        | —    | —        | 14           | 11          | - 21.4%  |
| Median Sales Price*             | \$155,500 | —    | —        | \$161,000    | \$165,000   | + 2.5%   |
| Average Sales Price*            | \$155,500 | —    | —        | \$138,300    | \$120,800   | - 12.7%  |
| Percent of List Price Received* | 97.5%     | —    | —        | 98.8%        | 97.0%       | - 1.8%   |
| Inventory of Homes for Sale     | 1         | 2    | + 100.0% | —            | —           | —        |
| Months Supply of Inventory      | 0.7       | 1.4  | + 100.0% | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

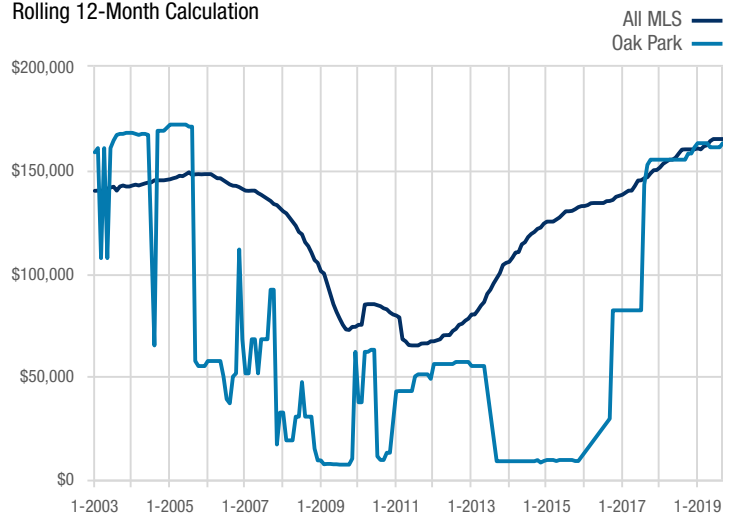
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.