

Otter Lake Vlg

Genesee and Lapeer Counties

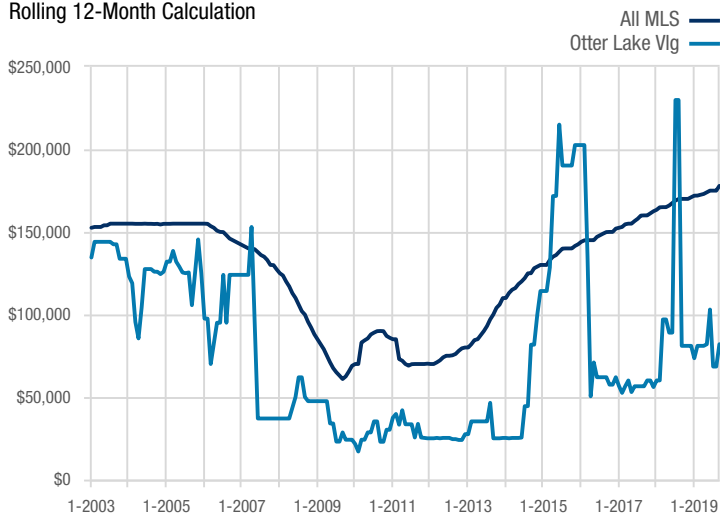
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	8	5	- 37.5%
Pending Sales	1	0	- 100.0%	6	5	- 16.7%
Closed Sales	2	1	- 50.0%	5	7	+ 40.0%
Days on Market Until Sale	53	79	+ 49.1%	44	67	+ 52.3%
Median Sales Price*	\$46,250	\$271,500	+ 487.0%	\$81,000	\$82,000	+ 1.2%
Average Sales Price*	\$46,250	\$271,500	+ 487.0%	\$126,660	\$129,886	+ 2.5%
Percent of List Price Received*	86.8%	97.3%	+ 12.1%	96.4%	96.9%	+ 0.5%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.3	0.7	- 46.2%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

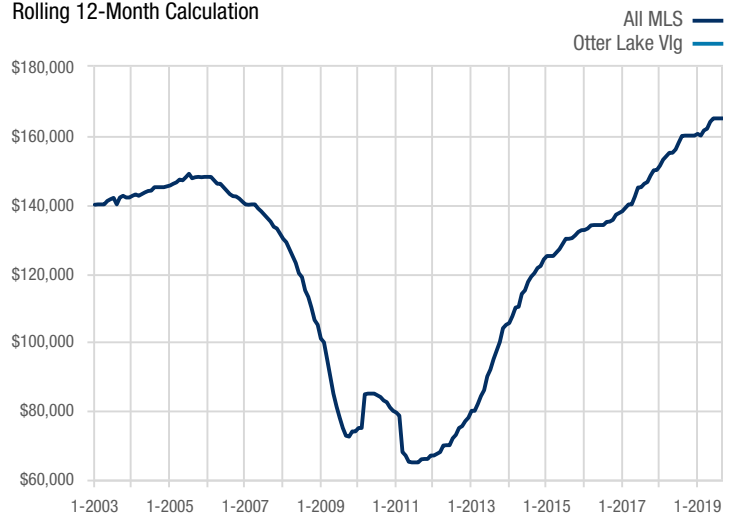
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.