

Richmond

Macomb and St. Clair Counties

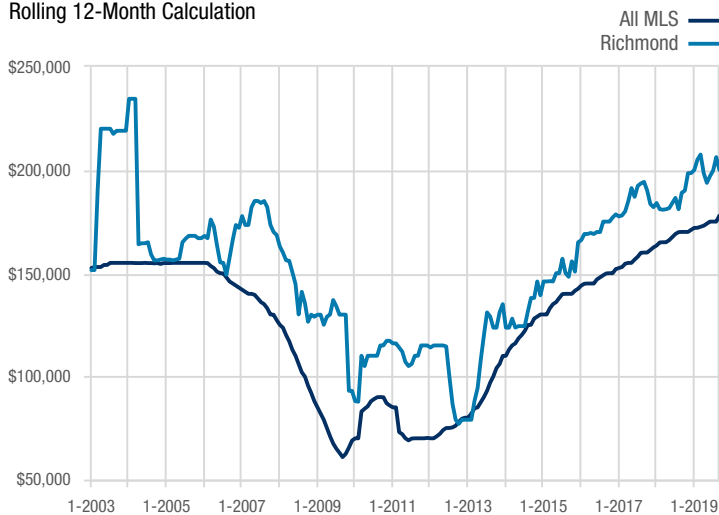
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	8	11	+ 37.5%	89	71	- 20.2%
Pending Sales	7	11	+ 57.1%	68	59	- 13.2%
Closed Sales	12	9	- 25.0%	65	52	- 20.0%
Days on Market Until Sale	17	21	+ 23.5%	45	41	- 8.9%
Median Sales Price*	\$210,000	\$200,000	- 4.8%	\$200,000	\$201,250	+ 0.6%
Average Sales Price*	\$241,667	\$202,444	- 16.2%	\$221,040	\$213,775	- 3.3%
Percent of List Price Received*	97.9%	95.7%	- 2.2%	97.3%	98.1%	+ 0.8%
Inventory of Homes for Sale	21	14	- 33.3%	—	—	—
Months Supply of Inventory	2.8	2.3	- 17.9%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	15	19	+ 26.7%
Pending Sales	1	0	- 100.0%	15	14	- 6.7%
Closed Sales	1	1	0.0%	14	13	- 7.1%
Days on Market Until Sale	25	38	+ 52.0%	28	36	+ 28.6%
Median Sales Price*	\$207,000	\$213,050	+ 2.9%	\$113,000	\$182,000	+ 61.1%
Average Sales Price*	\$207,000	\$213,050	+ 2.9%	\$139,943	\$162,492	+ 16.1%
Percent of List Price Received*	99.0%	95.2%	- 3.8%	99.3%	95.1%	- 4.2%
Inventory of Homes for Sale	0	7	—	—	—	—
Months Supply of Inventory	—	4.1	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

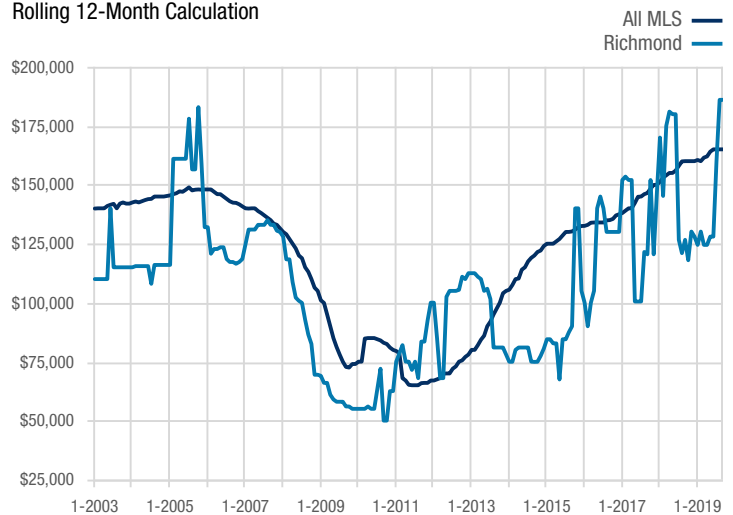
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.