

St. Clair Shores

Macomb County

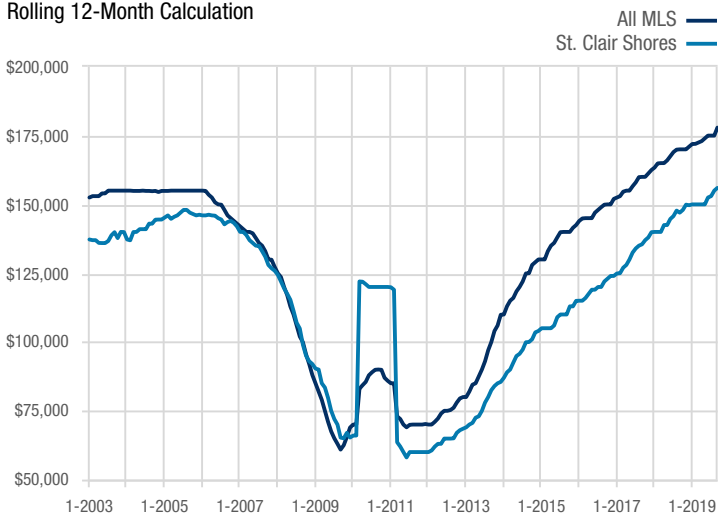
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	124	137	+ 10.5%	1,172	1,187	+ 1.3%
Pending Sales	79	89	+ 12.7%	851	903	+ 6.1%
Closed Sales	79	102	+ 29.1%	834	848	+ 1.7%
Days on Market Until Sale	21	24	+ 14.3%	25	28	+ 12.0%
Median Sales Price*	\$147,500	\$167,500	+ 13.6%	\$149,900	\$159,900	+ 6.7%
Average Sales Price*	\$147,125	\$173,198	+ 17.7%	\$157,446	\$171,187	+ 8.7%
Percent of List Price Received*	97.9%	98.3%	+ 0.4%	98.5%	98.8%	+ 0.3%
Inventory of Homes for Sale	240	179	- 25.4%	—	—	—
Months Supply of Inventory	2.6	1.9	- 26.9%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	21	19	- 9.5%	179	171	- 4.5%
Pending Sales	11	15	+ 36.4%	140	123	- 12.1%
Closed Sales	20	12	- 40.0%	135	115	- 14.8%
Days on Market Until Sale	26	20	- 23.1%	27	32	+ 18.5%
Median Sales Price*	\$74,000	\$114,500	+ 54.7%	\$95,000	\$105,000	+ 10.5%
Average Sales Price*	\$102,263	\$106,208	+ 3.9%	\$102,181	\$110,655	+ 8.3%
Percent of List Price Received*	93.6%	97.6%	+ 4.3%	96.2%	96.6%	+ 0.4%
Inventory of Homes for Sale	30	37	+ 23.3%	—	—	—
Months Supply of Inventory	2.1	2.8	+ 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

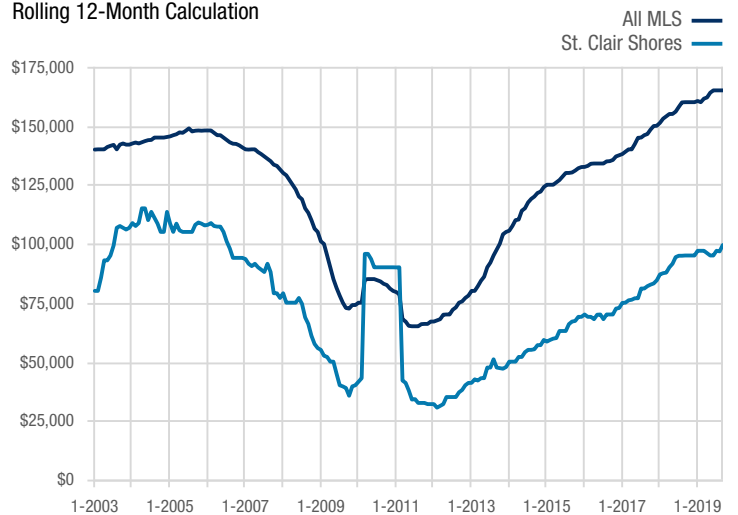
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.