

Local Market Update – September 2019

A Research Tool Provided by Realcomp



St. Clair

St. Clair County

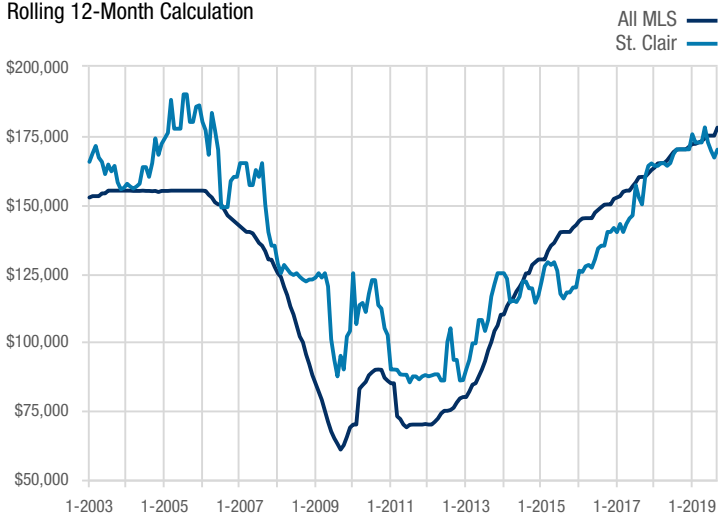
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	11	21	+ 90.9%	122	100	- 18.0%
Pending Sales	11	10	- 9.1%	99	68	- 31.3%
Closed Sales	11	12	+ 9.1%	95	63	- 33.7%
Days on Market Until Sale	25	27	+ 8.0%	42	40	- 4.8%
Median Sales Price*	\$125,000	\$182,500	+ 46.0%	\$175,000	\$175,000	0.0%
Average Sales Price*	\$143,250	\$222,917	+ 55.6%	\$200,949	\$201,730	+ 0.4%
Percent of List Price Received*	95.7%	98.2%	+ 2.6%	97.6%	97.5%	- 0.1%
Inventory of Homes for Sale	27	30	+ 11.1%	—	—	—
Months Supply of Inventory	2.7	4.0	+ 48.1%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	2	2	0.0%	8	5	- 37.5%
Pending Sales	1	4	+ 300.0%	5	4	- 20.0%
Closed Sales	1	0	- 100.0%	5	0	- 100.0%
Days on Market Until Sale	1	—	—	16	—	—
Median Sales Price*	\$195,000	—	—	\$144,000	—	—
Average Sales Price*	\$195,000	—	—	\$133,000	—	—
Percent of List Price Received*	100.1%	—	—	96.6%	—	—
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.5	0.3	- 88.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

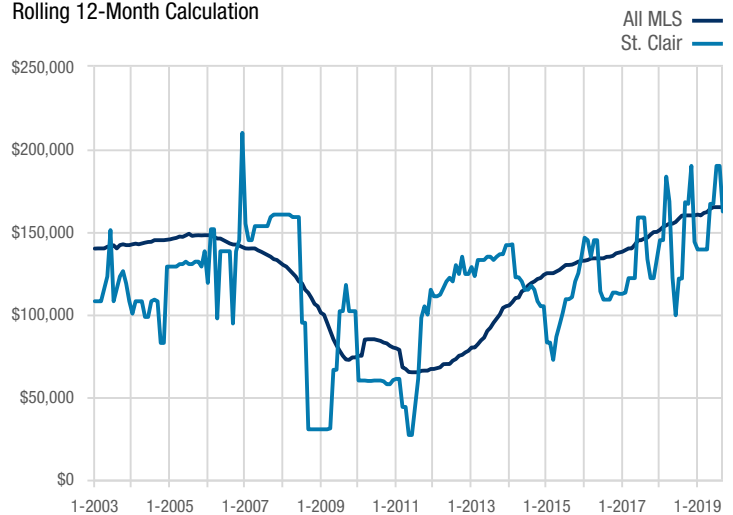
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.