

Salem Twp

Washtenaw County

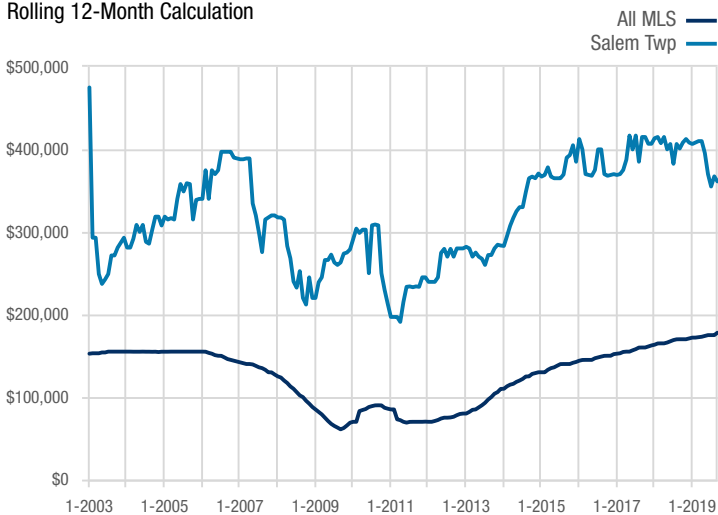
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	3	7	+ 133.3%	74	88	+ 18.9%
Pending Sales	3	6	+ 100.0%	30	49	+ 63.3%
Closed Sales	5	4	- 20.0%	28	40	+ 42.9%
Days on Market Until Sale	15	52	+ 246.7%	45	51	+ 13.3%
Median Sales Price*	\$370,000	\$326,450	- 11.8%	\$408,250	\$361,150	- 11.5%
Average Sales Price*	\$426,580	\$305,225	- 28.4%	\$440,727	\$386,526	- 12.3%
Percent of List Price Received*	96.0%	96.6%	+ 0.6%	96.1%	96.5%	+ 0.4%
Inventory of Homes for Sale	41	37	- 9.8%	—	—	—
Months Supply of Inventory	12.9	7.9	- 38.8%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

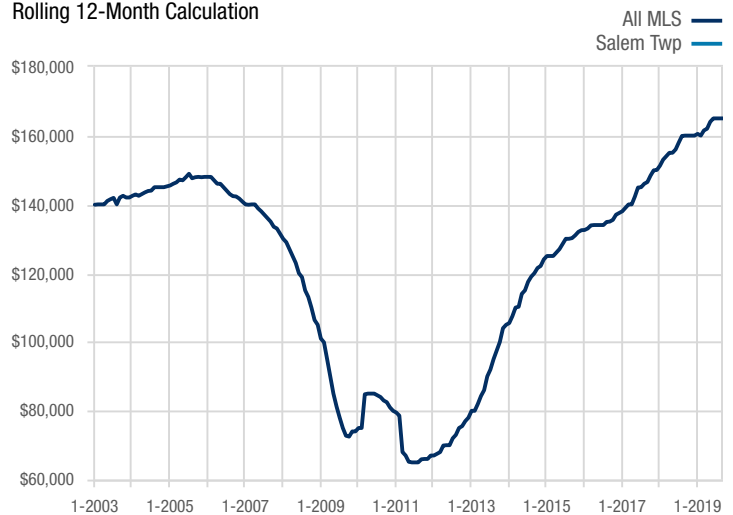
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.