

Sanilac County

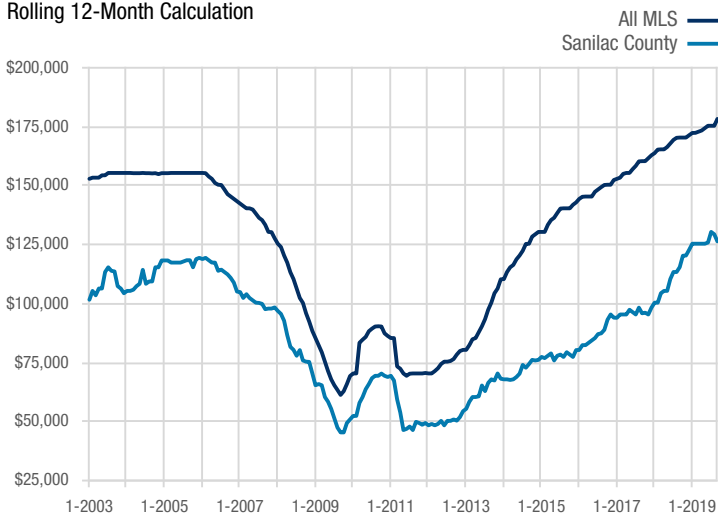
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	56	45	- 19.6%	540	458	- 15.2%
Pending Sales	52	31	- 40.4%	325	284	- 12.6%
Closed Sales	46	37	- 19.6%	291	260	- 10.7%
Days on Market Until Sale	79	82	+ 3.8%	77	95	+ 23.4%
Median Sales Price*	\$138,500	\$119,900	- 13.4%	\$119,700	\$125,000	+ 4.4%
Average Sales Price*	\$158,411	\$137,719	- 13.1%	\$147,273	\$154,666	+ 5.0%
Percent of List Price Received*	93.0%	94.3%	+ 1.4%	95.3%	94.4%	- 0.9%
Inventory of Homes for Sale	239	216	- 9.6%	—	—	—
Months Supply of Inventory	7.1	7.1	0.0%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	1	—	13	11	- 15.4%
Pending Sales	0	1	—	13	6	- 53.8%
Closed Sales	1	2	+ 100.0%	13	6	- 53.8%
Days on Market Until Sale	115	47	- 59.1%	78	42	- 46.2%
Median Sales Price*	\$275,000	\$212,450	- 22.7%	\$156,000	\$178,075	+ 14.2%
Average Sales Price*	\$275,000	\$212,450	- 22.7%	\$138,140	\$175,692	+ 27.2%
Percent of List Price Received*	93.2%	95.9%	+ 2.9%	94.1%	93.4%	- 0.7%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	4.0	+ 400.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

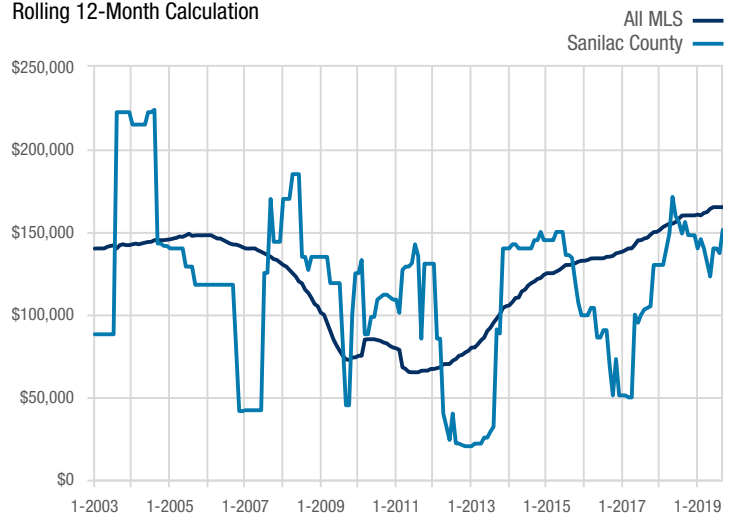
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.