

Southfield

Oakland County

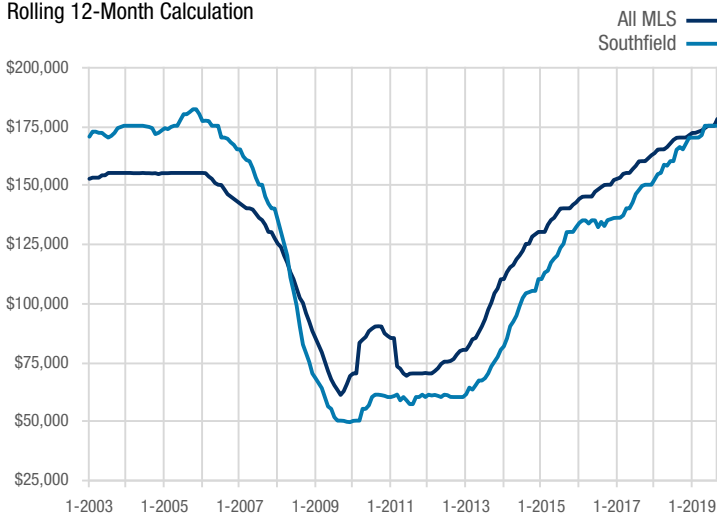
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	108	89	- 17.6%	741	733	- 1.1%
Pending Sales	57	62	+ 8.8%	508	505	- 0.6%
Closed Sales	63	56	- 11.1%	490	484	- 1.2%
Days on Market Until Sale	16	17	+ 6.3%	22	28	+ 27.3%
Median Sales Price*	\$170,000	\$178,950	+ 5.3%	\$170,000	\$178,500	+ 5.0%
Average Sales Price*	\$175,125	\$176,354	+ 0.7%	\$171,509	\$181,979	+ 6.1%
Percent of List Price Received*	98.3%	97.3%	- 1.0%	98.5%	98.9%	+ 0.4%
Inventory of Homes for Sale	187	146	- 21.9%	—	—	—
Months Supply of Inventory	3.4	2.6	- 23.5%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	25	35	+ 40.0%	171	219	+ 28.1%
Pending Sales	9	27	+ 200.0%	131	156	+ 19.1%
Closed Sales	19	13	- 31.6%	122	141	+ 15.6%
Days on Market Until Sale	31	34	+ 9.7%	26	30	+ 15.4%
Median Sales Price*	\$115,000	\$103,000	- 10.4%	\$107,000	\$115,000	+ 7.5%
Average Sales Price*	\$102,749	\$96,408	- 6.2%	\$109,713	\$116,903	+ 6.6%
Percent of List Price Received*	97.2%	98.9%	+ 1.7%	98.0%	97.4%	- 0.6%
Inventory of Homes for Sale	37	39	+ 5.4%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

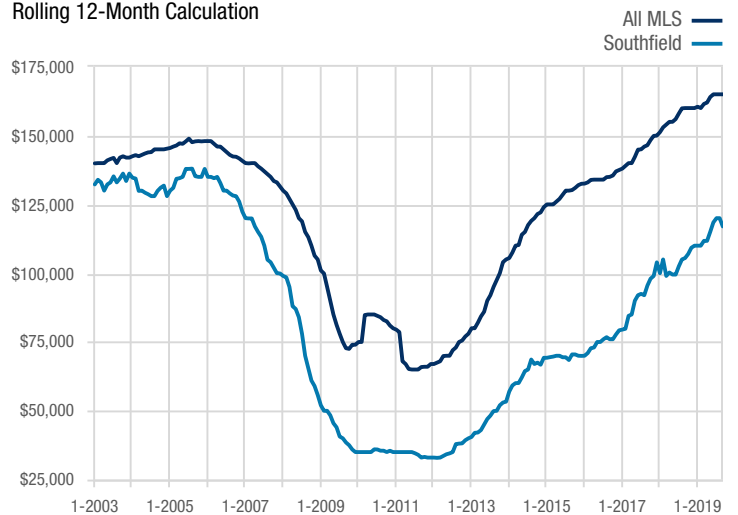
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.