

Southgate

Wayne County

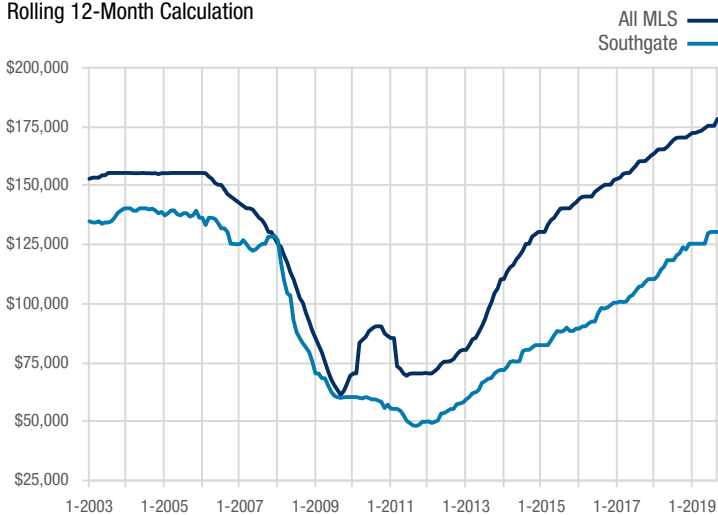
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	42	33	- 21.4%	396	403	+ 1.8%
Pending Sales	33	38	+ 15.2%	309	311	+ 0.6%
Closed Sales	30	34	+ 13.3%	272	280	+ 2.9%
Days on Market Until Sale	21	21	0.0%	26	26	0.0%
Median Sales Price*	\$131,450	\$141,362	+ 7.5%	\$125,000	\$135,000	+ 8.0%
Average Sales Price*	\$135,818	\$136,255	+ 0.3%	\$127,367	\$140,559	+ 10.4%
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	98.0%	98.2%	+ 0.2%
Inventory of Homes for Sale	83	53	- 36.1%	—	—	—
Months Supply of Inventory	2.7	1.6	- 40.7%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	6	7	+ 16.7%	34	44	+ 29.4%
Pending Sales	1	6	+ 500.0%	24	38	+ 58.3%
Closed Sales	4	4	0.0%	26	33	+ 26.9%
Days on Market Until Sale	6	28	+ 366.7%	55	21	- 61.8%
Median Sales Price*	\$121,500	\$106,000	- 12.8%	\$84,950	\$90,000	+ 5.9%
Average Sales Price*	\$127,438	\$104,250	- 18.2%	\$100,387	\$105,608	+ 5.2%
Percent of List Price Received*	100.2%	98.2%	- 2.0%	97.4%	96.8%	- 0.6%
Inventory of Homes for Sale	6	6	0.0%	—	—	—
Months Supply of Inventory	2.3	1.6	- 30.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

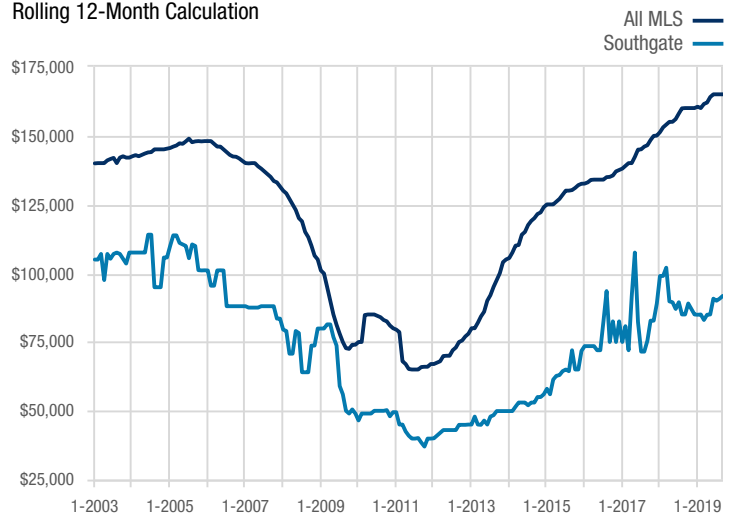
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.