

## St. Clair County

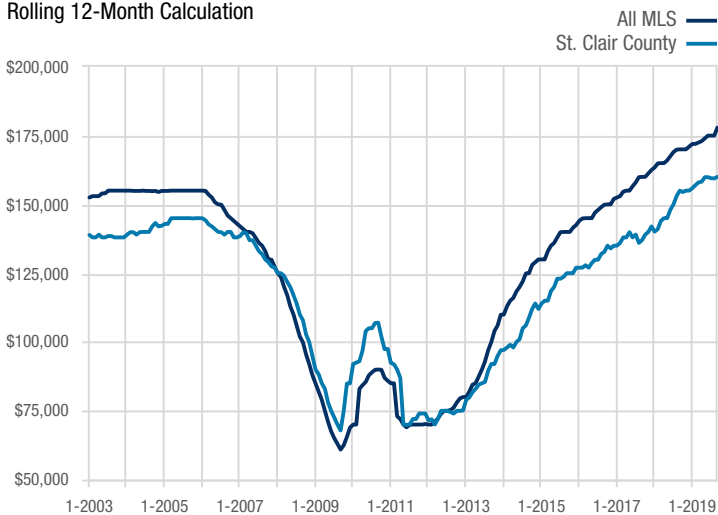
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	250	<b>264</b>	+ 5.6%	2,457	<b>2,324</b>	- 5.4%
Pending Sales	188	<b>193</b>	+ 2.7%	1,765	<b>1,661</b>	- 5.9%
Closed Sales	217	<b>198</b>	- 8.8%	1,677	<b>1,527</b>	- 8.9%
Days on Market Until Sale	39	<b>43</b>	+ 10.3%	47	<b>49</b>	+ 4.3%
Median Sales Price*	\$159,000	<b>\$185,500</b>	+ 16.7%	\$155,000	<b>\$163,000</b>	+ 5.2%
Average Sales Price*	\$184,551	<b>\$203,657</b>	+ 10.4%	\$180,113	<b>\$188,850</b>	+ 4.9%
Percent of List Price Received*	96.6%	<b>97.6%</b>	+ 1.0%	97.3%	<b>97.4%</b>	+ 0.1%
Inventory of Homes for Sale	745	<b>625</b>	- 16.1%	—	—	—
Months Supply of Inventory	4.1	<b>3.6</b>	- 12.2%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	13	<b>16</b>	+ 23.1%	115	<b>131</b>	+ 13.9%
Pending Sales	10	<b>14</b>	+ 40.0%	94	<b>104</b>	+ 10.6%
Closed Sales	16	<b>10</b>	- 37.5%	88	<b>92</b>	+ 4.5%
Days on Market Until Sale	44	<b>27</b>	- 38.6%	34	<b>37</b>	+ 8.8%
Median Sales Price*	\$134,000	<b>\$133,000</b>	- 0.7%	\$126,000	<b>\$131,250</b>	+ 4.2%
Average Sales Price*	\$146,513	<b>\$167,140</b>	+ 14.1%	\$141,505	<b>\$157,631</b>	+ 11.4%
Percent of List Price Received*	96.1%	<b>97.3%</b>	+ 1.2%	97.8%	<b>98.2%</b>	+ 0.4%
Inventory of Homes for Sale	28	<b>27</b>	- 3.6%	—	—	—
Months Supply of Inventory	2.9	<b>2.5</b>	- 13.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

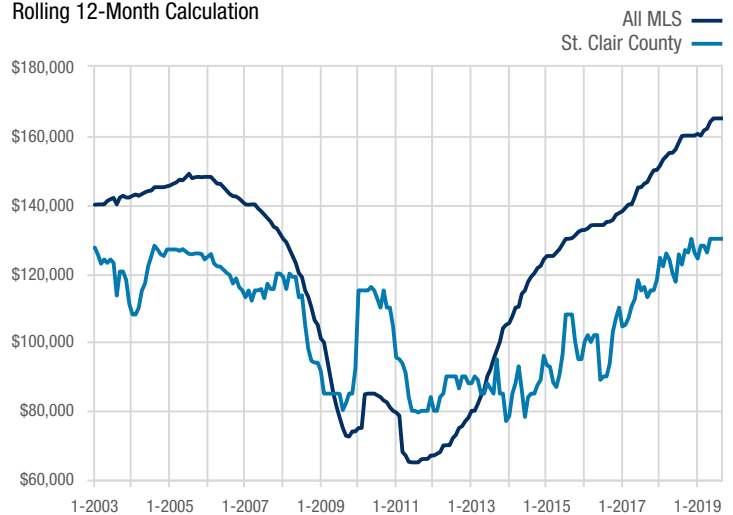
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.