

Local Market Update – September 2019

A Research Tool Provided by Realcomp



Taylor Wayne County

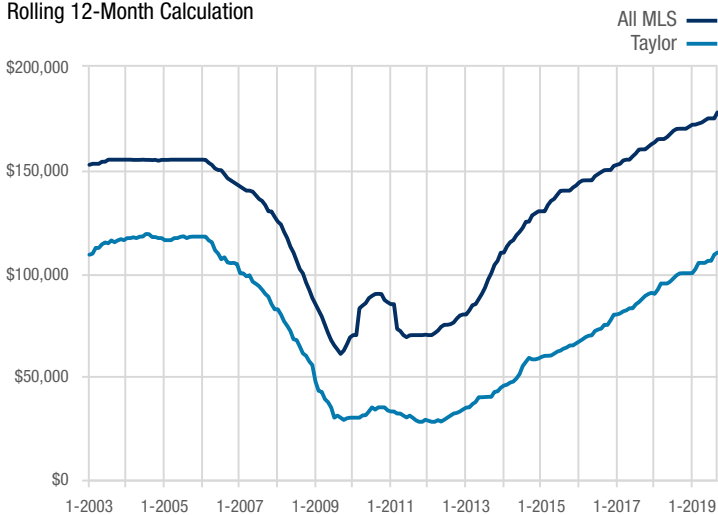
| Residential Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 96 | 86 | - 10.4% | 864 | 760 | - 12.0% |
| Pending Sales | 72 | 81 | + 12.5% | 631 | 594 | - 5.9% |
| Closed Sales | 71 | 79 | + 11.3% | 608 | 556 | - 8.6% |
| Days on Market Until Sale | 17 | 25 | + 47.1% | 31 | 32 | + 3.2% |
| Median Sales Price* | \$108,000 | \$112,000 | + 3.7% | \$99,900 | \$110,000 | + 10.1% |
| Average Sales Price* | \$116,487 | \$115,369 | - 1.0% | \$109,245 | \$117,601 | + 7.6% |
| Percent of List Price Received* | 97.3% | 98.0% | + 0.7% | 97.8% | 97.5% | - 0.3% |
| Inventory of Homes for Sale | 208 | 122 | - 41.3% | — | — | — |
| Months Supply of Inventory | 3.1 | 1.9 | - 38.7% | — | — | — |

| Condo Key Metrics | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|-----------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 3 | 7 | + 133.3% | 62 | 84 | + 35.5% |
| Pending Sales | 0 | 7 | — | 52 | 69 | + 32.7% |
| Closed Sales | 1 | 8 | + 700.0% | 55 | 68 | + 23.6% |
| Days on Market Until Sale | 26 | 31 | + 19.2% | 31 | 39 | + 25.8% |
| Median Sales Price* | \$150,000 | \$114,000 | - 24.0% | \$70,000 | \$69,875 | - 0.2% |
| Average Sales Price* | \$150,000 | \$115,188 | - 23.2% | \$76,138 | \$90,119 | + 18.4% |
| Percent of List Price Received* | 96.8% | 94.7% | - 2.2% | 95.4% | 96.3% | + 0.9% |
| Inventory of Homes for Sale | 13 | 10 | - 23.1% | — | — | — |
| Months Supply of Inventory | 2.2 | 1.4 | - 36.4% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

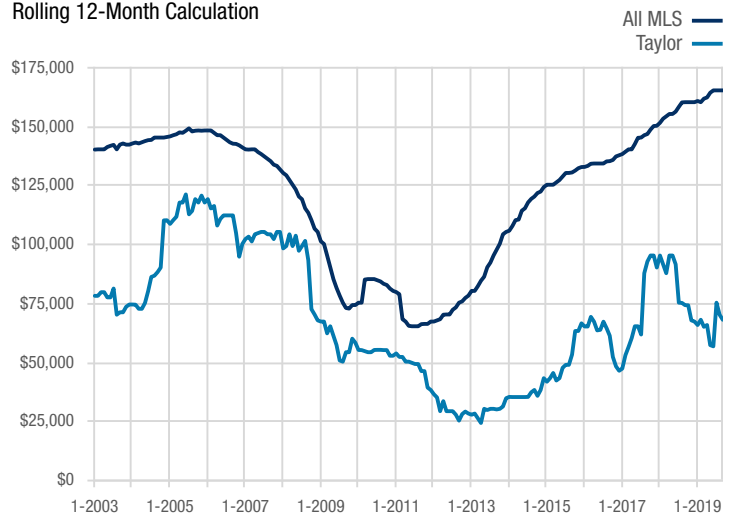
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.