

Tuscola County

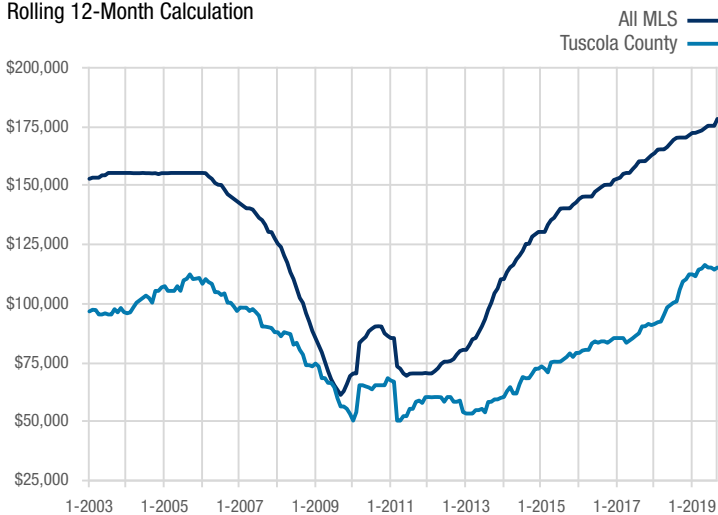
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	52	56	+ 7.7%	390	432	+ 10.8%
Pending Sales	32	33	+ 3.1%	280	312	+ 11.4%
Closed Sales	28	41	+ 46.4%	264	303	+ 14.8%
Days on Market Until Sale	45	57	+ 26.7%	56	58	+ 3.6%
Median Sales Price*	\$127,950	\$135,000	+ 5.5%	\$111,750	\$115,500	+ 3.4%
Average Sales Price*	\$115,899	\$139,035	+ 20.0%	\$117,101	\$125,892	+ 7.5%
Percent of List Price Received*	96.2%	97.2%	+ 1.0%	97.4%	97.1%	- 0.3%
Inventory of Homes for Sale	165	143	- 13.3%	—	—	—
Months Supply of Inventory	5.6	4.3	- 23.2%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	2	0	- 100.0%	4	1	- 75.0%
Pending Sales	0	1	—	0	2	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	86	—	—	111	—
Median Sales Price*	—	\$53,000	—	—	\$94,000	—
Average Sales Price*	—	\$53,000	—	—	\$94,000	—
Percent of List Price Received*	—	81.7%	—	—	89.1%	—
Inventory of Homes for Sale	4	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

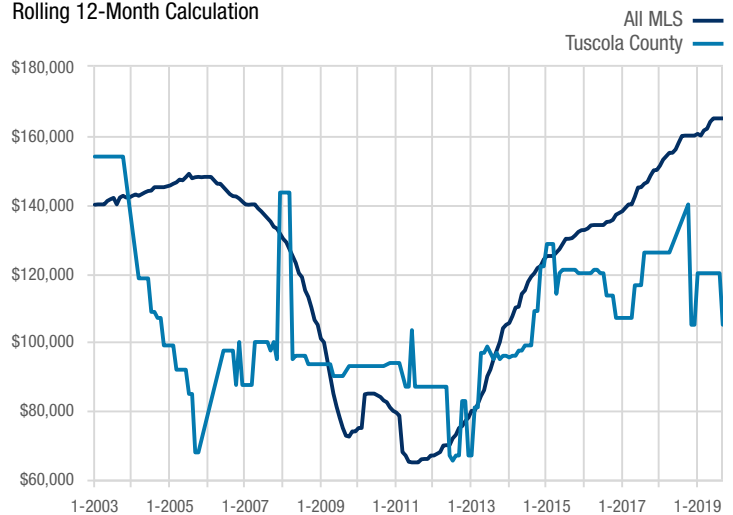
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.