

Wayne County

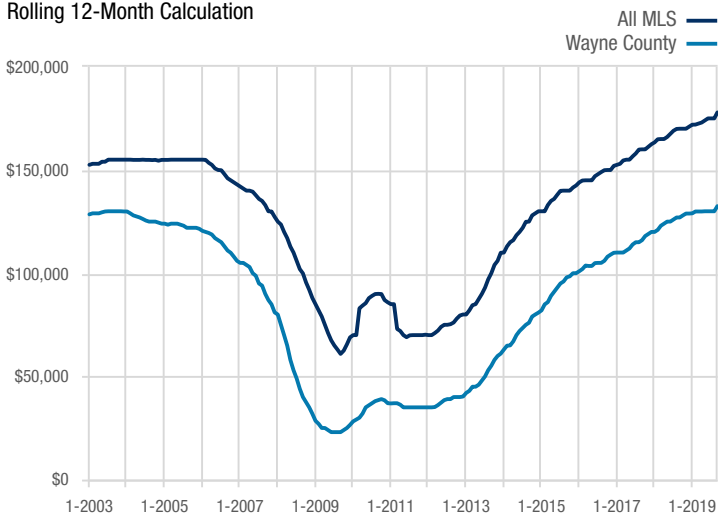
Residential Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	2,601	2,527	- 2.8%	22,566	23,213	+ 2.9%
Pending Sales	1,501	1,722	+ 14.7%	14,580	14,815	+ 1.6%
Closed Sales	1,611	1,658	+ 2.9%	13,944	13,876	- 0.5%
Days on Market Until Sale	28	32	+ 14.3%	33	36	+ 9.1%
Median Sales Price*	\$126,500	\$140,000	+ 10.7%	\$129,900	\$135,000	+ 3.9%
Average Sales Price*	\$156,994	\$176,841	+ 12.6%	\$161,237	\$168,628	+ 4.6%
Percent of List Price Received*	96.7%	96.5%	- 0.2%	97.0%	96.6%	- 0.4%
Inventory of Homes for Sale	6,007	5,278	- 12.1%	—	—	—
Months Supply of Inventory	3.9	3.4	- 12.8%	—	—	—

Condo Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	272	345	+ 26.8%	2,532	2,735	+ 8.0%
Pending Sales	183	214	+ 16.9%	1,790	1,814	+ 1.3%
Closed Sales	191	177	- 7.3%	1,705	1,680	- 1.5%
Days on Market Until Sale	24	27	+ 12.5%	30	35	+ 16.7%
Median Sales Price*	\$154,900	\$185,000	+ 19.4%	\$158,000	\$165,000	+ 4.4%
Average Sales Price*	\$181,132	\$200,554	+ 10.7%	\$182,530	\$194,317	+ 6.5%
Percent of List Price Received*	97.7%	97.4%	- 0.3%	97.8%	97.3%	- 0.5%
Inventory of Homes for Sale	568	664	+ 16.9%	—	—	—
Months Supply of Inventory	3.0	3.5	+ 16.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

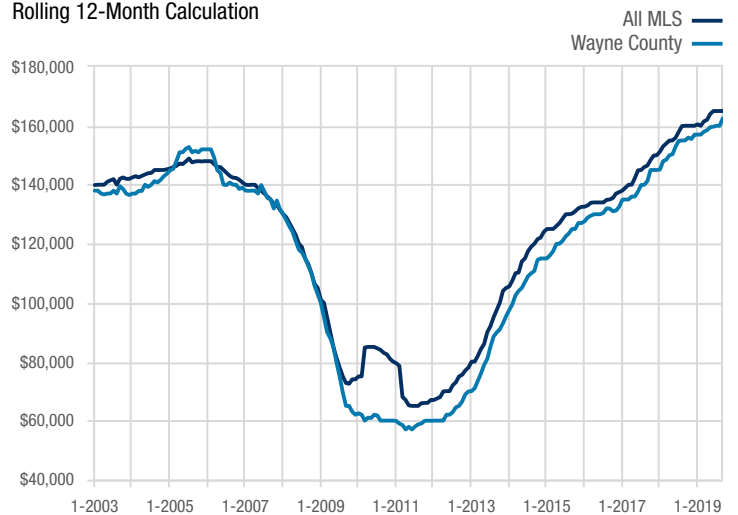
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.