

Auburn Hills

Oakland County

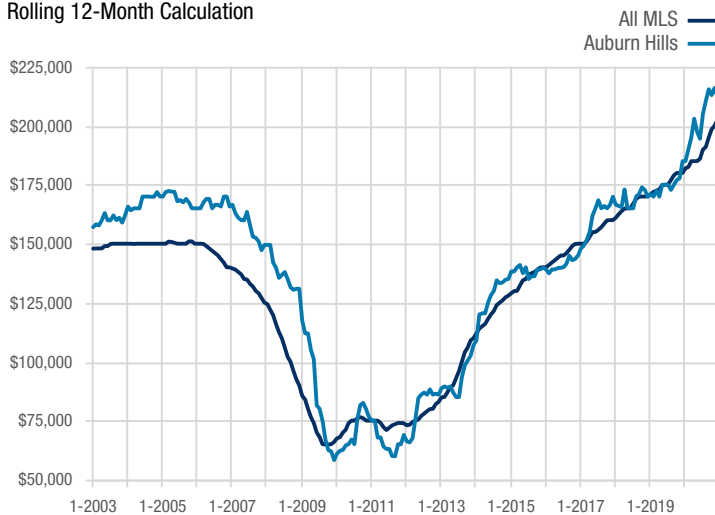
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	11	8	- 27.3%	270	236	- 12.6%
Pending Sales	11	14	+ 27.3%	201	188	- 6.5%
Closed Sales	18	17	- 5.6%	199	184	- 7.5%
Days on Market Until Sale	36	14	- 61.1%	34	29	- 14.7%
Median Sales Price*	\$211,000	\$164,900	- 21.8%	\$185,000	\$212,500	+ 14.9%
Average Sales Price*	\$239,762	\$199,888	- 16.6%	\$214,748	\$234,532	+ 9.2%
Percent of List Price Received*	98.1%	100.8%	+ 2.8%	98.2%	99.0%	+ 0.8%
Inventory of Homes for Sale	33	21	- 36.4%	—	—	—
Months Supply of Inventory	2.0	1.3	- 35.0%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	8	6	- 25.0%	194	117	- 39.7%
Pending Sales	10	7	- 30.0%	124	109	- 12.1%
Closed Sales	12	8	- 33.3%	131	109	- 16.8%
Days on Market Until Sale	32	50	+ 56.3%	36	39	+ 8.3%
Median Sales Price*	\$324,305	\$180,400	- 44.4%	\$285,000	\$250,030	- 12.3%
Average Sales Price*	\$281,158	\$197,732	- 29.7%	\$252,896	\$243,199	- 3.8%
Percent of List Price Received*	101.7%	96.9%	- 4.7%	101.4%	101.2%	- 0.2%
Inventory of Homes for Sale	17	6	- 64.7%	—	—	—
Months Supply of Inventory	1.6	0.7	- 56.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

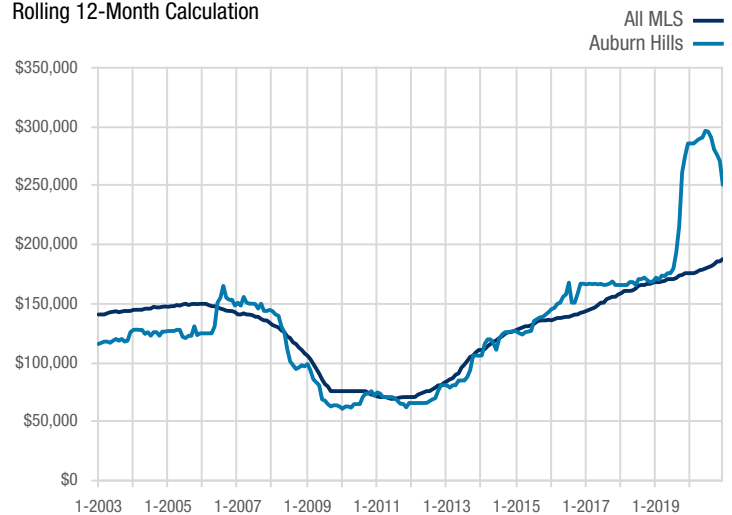
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.