

## Detroit – Mack Ave to City Limits

### Wayne County

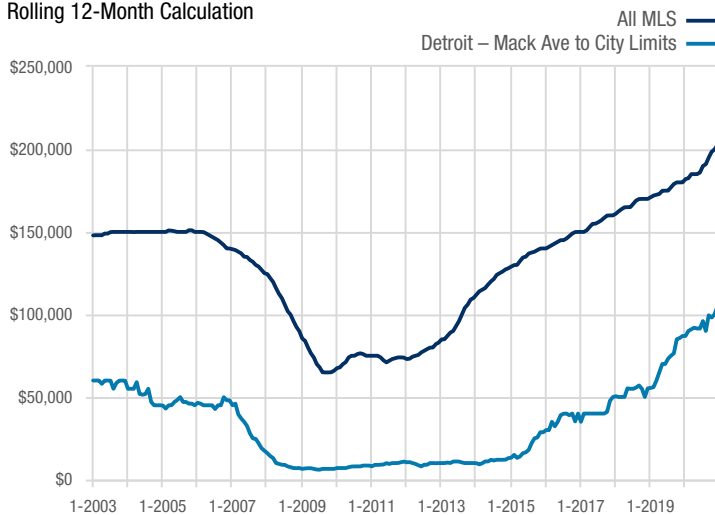
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	46	34	- 26.1%	754	562	- 25.5%
Pending Sales	34	30	- 11.8%	331	355	+ 7.3%
Closed Sales	31	32	+ 3.2%	315	343	+ 8.9%
Days on Market Until Sale	47	47	0.0%	50	55	+ 10.0%
Median Sales Price*	\$112,000	\$130,000	+ 16.1%	\$87,000	\$105,000	+ 20.7%
Average Sales Price*	\$128,719	\$164,255	+ 27.6%	\$122,757	\$143,187	+ 16.6%
Percent of List Price Received*	93.2%	97.6%	+ 4.7%	93.1%	93.0%	- 0.1%
Inventory of Homes for Sale	205	113	- 44.9%	—	—	—
Months Supply of Inventory	7.4	3.8	- 48.6%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	10	7	- 30.0%	262	236	- 9.9%
Pending Sales	7	8	+ 14.3%	100	98	- 2.0%
Closed Sales	9	6	- 33.3%	104	90	- 13.5%
Days on Market Until Sale	87	56	- 35.6%	74	74	0.0%
Median Sales Price*	\$268,000	\$270,000	+ 0.7%	\$270,000	\$270,500	+ 0.2%
Average Sales Price*	\$314,922	\$268,417	- 14.8%	\$324,986	\$285,356	- 12.2%
Percent of List Price Received*	94.2%	95.9%	+ 1.8%	95.5%	95.5%	0.0%
Inventory of Homes for Sale	79	60	- 24.1%	—	—	—
Months Supply of Inventory	9.5	7.3	- 23.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

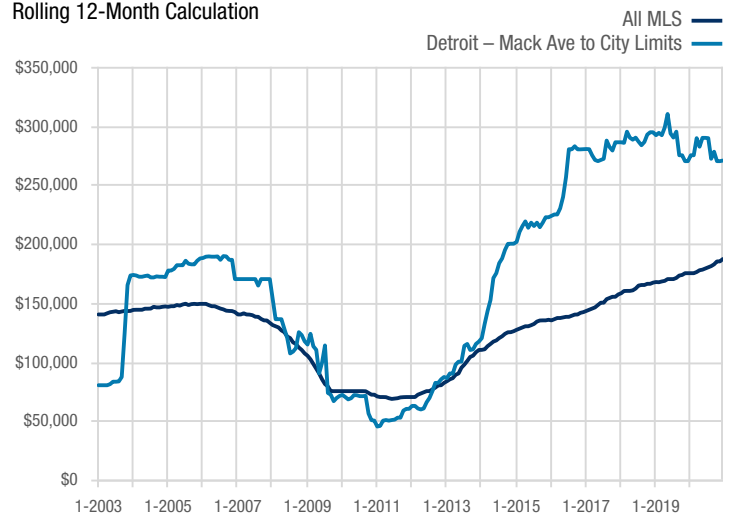
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.