

## GPBOR® Report

Covers Grosse Pointe, Grosse Pointe Farms, Grosse Pointe Park, Grosse Pointe Shores Vlg, Grosse Pointe Woods and Lake Twp.

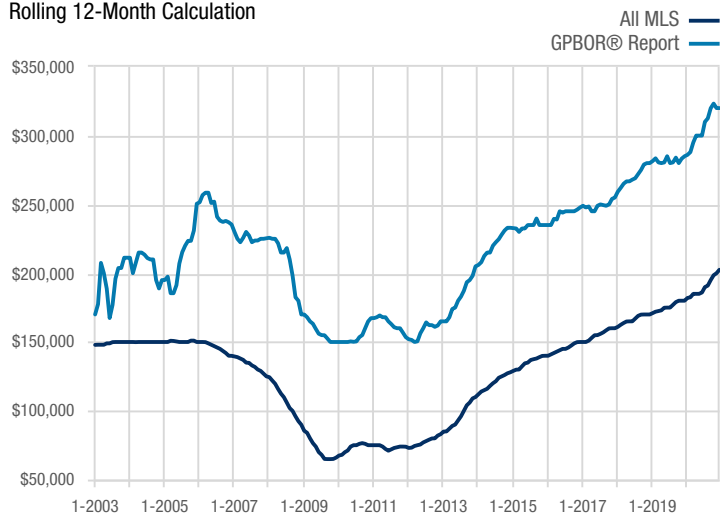
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	47	33	- 29.8%	1,219	1,144	- 6.2%
Pending Sales	30	51	+ 70.0%	779	865	+ 11.0%
Closed Sales	52	63	+ 21.2%	788	844	+ 7.1%
Days on Market Until Sale	59	50	- 15.3%	45	49	+ 8.9%
Median Sales Price*	\$302,250	\$285,000	- 5.7%	\$285,000	\$320,000	+ 12.3%
Average Sales Price*	\$355,254	\$380,806	+ 7.2%	\$338,958	\$375,385	+ 10.7%
Percent of List Price Received*	94.5%	97.7%	+ 3.4%	96.8%	97.2%	+ 0.4%
Inventory of Homes for Sale	181	108	- 40.3%	—	—	—
Months Supply of Inventory	2.8	1.5	- 46.4%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	2	0	- 100.0%	57	36	- 36.8%
Pending Sales	1	1	0.0%	29	30	+ 3.4%
Closed Sales	1	4	+ 300.0%	29	30	+ 3.4%
Days on Market Until Sale	32	16	- 50.0%	30	42	+ 40.0%
Median Sales Price*	\$140,500	\$399,500	+ 184.3%	\$235,000	\$225,000	- 4.3%
Average Sales Price*	\$140,500	\$463,475	+ 229.9%	\$258,959	\$277,887	+ 7.3%
Percent of List Price Received*	94.3%	97.8%	+ 3.7%	97.2%	96.5%	- 0.7%
Inventory of Homes for Sale	10	0	- 100.0%	—	—	—
Months Supply of Inventory	3.8	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

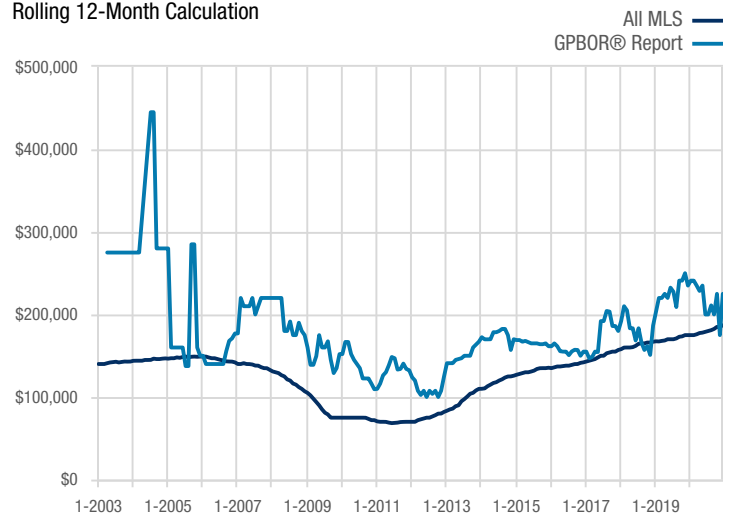
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.