

Genesee County

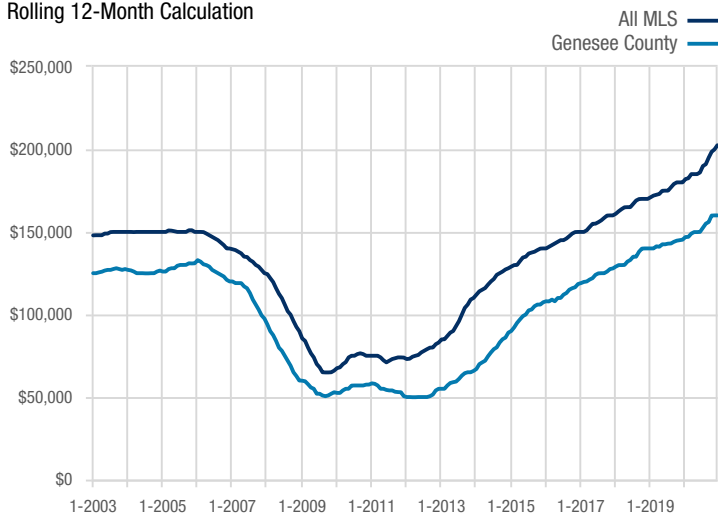
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	300	295	- 1.7%	6,840	5,879	- 14.0%
Pending Sales	298	341	+ 14.4%	5,310	5,343	+ 0.6%
Closed Sales	392	454	+ 15.8%	5,287	5,152	- 2.6%
Days on Market Until Sale	50	30	- 40.0%	44	41	- 6.8%
Median Sales Price*	\$145,000	\$163,900	+ 13.0%	\$145,302	\$160,000	+ 10.1%
Average Sales Price*	\$161,448	\$184,720	+ 14.4%	\$160,406	\$175,892	+ 9.7%
Percent of List Price Received*	96.8%	99.4%	+ 2.7%	97.5%	98.4%	+ 0.9%
Inventory of Homes for Sale	1,127	475	- 57.9%	—	—	—
Months Supply of Inventory	2.5	1.1	- 56.0%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	34	58	+ 70.6%	679	561	- 17.4%
Pending Sales	30	25	- 16.7%	496	495	- 0.2%
Closed Sales	31	40	+ 29.0%	489	488	- 0.2%
Days on Market Until Sale	62	23	- 62.9%	49	48	- 2.0%
Median Sales Price*	\$159,900	\$150,706	- 5.7%	\$155,000	\$165,450	+ 6.7%
Average Sales Price*	\$167,319	\$154,540	- 7.6%	\$156,186	\$168,798	+ 8.1%
Percent of List Price Received*	97.4%	99.0%	+ 1.6%	97.8%	98.2%	+ 0.4%
Inventory of Homes for Sale	150	89	- 40.7%	—	—	—
Months Supply of Inventory	3.6	2.2	- 38.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

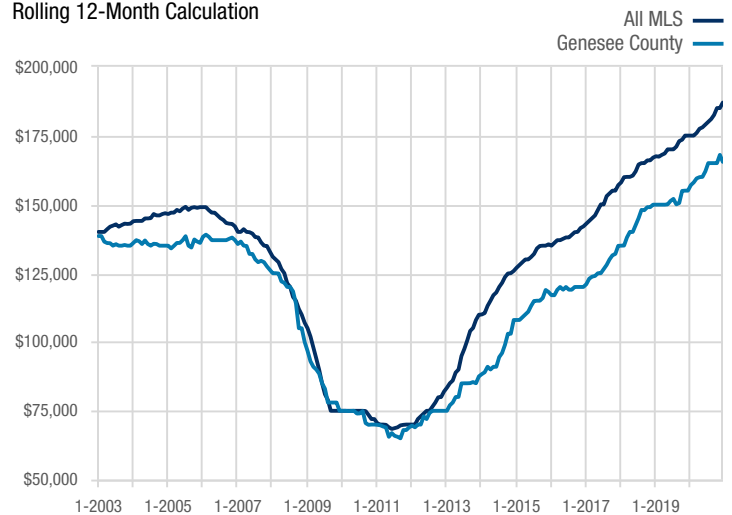
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.