

## Green Oak Twp

Livingston County

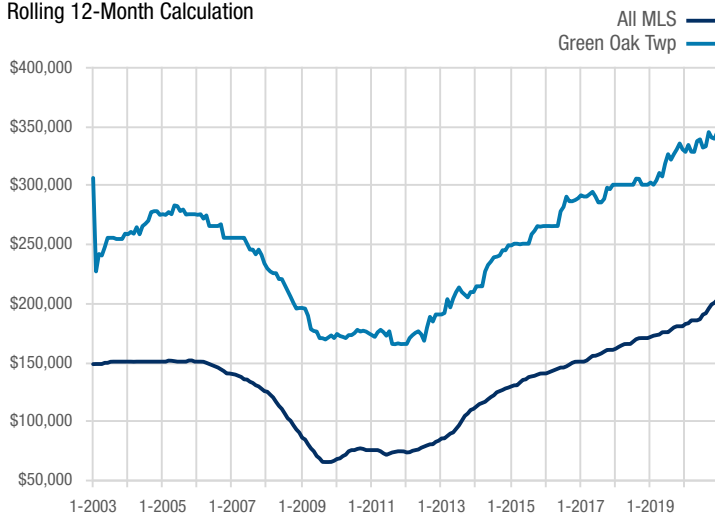
| Residential<br>Key Metrics      | December  |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2019      | 2020             | % Change | Thru 12-2019 | Thru 12-2020     | % Change |
| New Listings                    | 14        | 8                | - 42.9%  | 376          | 349              | - 7.2%   |
| Pending Sales                   | 11        | 17               | + 54.5%  | 224          | 279              | + 24.6%  |
| Closed Sales                    | 16        | 29               | + 81.3%  | 225          | 266              | + 18.2%  |
| Days on Market Until Sale       | 81        | 31               | - 61.7%  | 46           | 41               | - 10.9%  |
| Median Sales Price*             | \$283,500 | <b>\$360,000</b> | + 27.0%  | \$330,000    | <b>\$345,000</b> | + 4.5%   |
| Average Sales Price*            | \$324,344 | <b>\$377,272</b> | + 16.3%  | \$375,659    | <b>\$379,736</b> | + 1.1%   |
| Percent of List Price Received* | 98.3%     | <b>98.6%</b>     | + 0.3%   | 97.9%        | <b>99.3%</b>     | + 1.4%   |
| Inventory of Homes for Sale     | 68        | 31               | - 54.4%  | —            | —                | —        |
| Months Supply of Inventory      | 3.6       | 1.3              | - 63.9%  | —            | —                | —        |

| Condo<br>Key Metrics            | December  |                  |            | Year to Date |                  |          |
|---------------------------------|-----------|------------------|------------|--------------|------------------|----------|
|                                 | 2019      | 2020             | % Change   | Thru 12-2019 | Thru 12-2020     | % Change |
| New Listings                    | 1         | 4                | + 300.0%   | 24           | 39               | + 62.5%  |
| Pending Sales                   | 2         | 1                | - 50.0%    | 22           | 30               | + 36.4%  |
| Closed Sales                    | 1         | 2                | + 100.0%   | 22           | 29               | + 31.8%  |
| Days on Market Until Sale       | 2         | 43               | + 2,050.0% | 39           | 33               | - 15.4%  |
| Median Sales Price*             | \$144,250 | <b>\$138,000</b> | - 4.3%     | \$142,875    | <b>\$145,000</b> | + 1.5%   |
| Average Sales Price*            | \$144,250 | <b>\$138,000</b> | - 4.3%     | \$279,745    | <b>\$210,560</b> | - 24.7%  |
| Percent of List Price Received* | 97.1%     | <b>96.7%</b>     | - 0.4%     | 97.3%        | <b>96.6%</b>     | - 0.7%   |
| Inventory of Homes for Sale     | 2         | 6                | + 200.0%   | —            | —                | —        |
| Months Supply of Inventory      | 0.8       | 2.4              | + 200.0%   | —            | —                | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

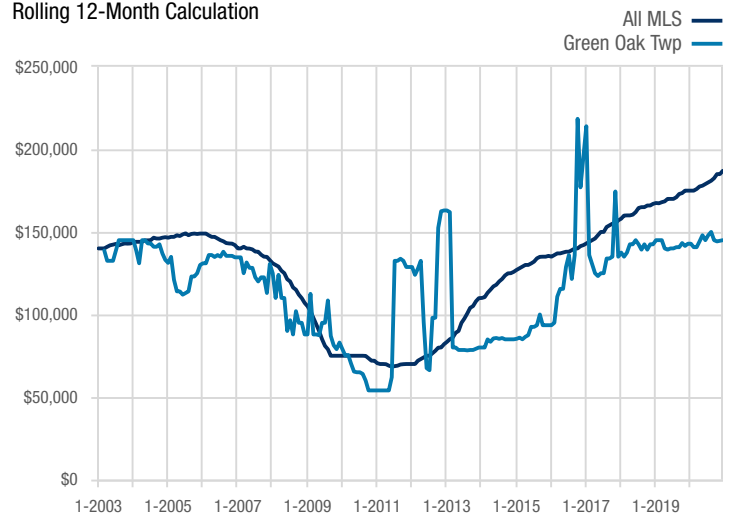
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.