

Imlay City

Lapeer County

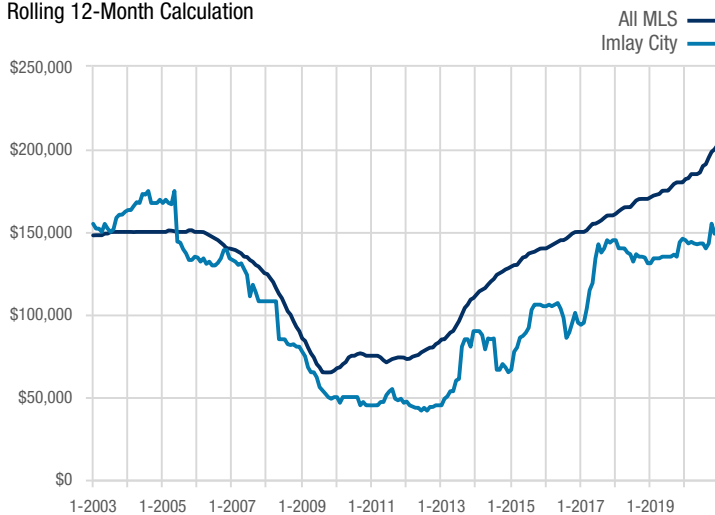
| Residential Key Metrics | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 1 | 3 | + 200.0% | 72 | 43 | - 40.3% |
| Pending Sales | 2 | 3 | + 50.0% | 51 | 35 | - 31.4% |
| Closed Sales | 2 | 3 | + 50.0% | 49 | 36 | - 26.5% |
| Days on Market Until Sale | 29 | 1 | - 96.6% | 33 | 46 | + 39.4% |
| Median Sales Price* | \$140,000 | \$151,081 | + 7.9% | \$145,900 | \$153,041 | + 4.9% |
| Average Sales Price* | \$140,000 | \$123,360 | - 11.9% | \$147,906 | \$146,459 | - 1.0% |
| Percent of List Price Received* | 101.9% | 92.0% | - 9.7% | 98.4% | 97.8% | - 0.6% |
| Inventory of Homes for Sale | 5 | 5 | 0.0% | — | — | — |
| Months Supply of Inventory | 1.2 | 1.7 | + 41.7% | — | — | — |

| Condo Key Metrics | December | | | Year to Date | | |
|---------------------------------|----------|------------------|----------|--------------|------------------|----------|
| | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 9 | 12 | + 33.3% |
| Pending Sales | 0 | 2 | — | 5 | 14 | + 180.0% |
| Closed Sales | 0 | 5 | — | 5 | 10 | + 100.0% |
| Days on Market Until Sale | — | 165 | — | 45 | 277 | + 515.6% |
| Median Sales Price* | — | \$214,900 | — | \$199,900 | \$209,900 | + 5.0% |
| Average Sales Price* | — | \$215,720 | — | \$172,660 | \$206,120 | + 19.4% |
| Percent of List Price Received* | — | 100.0% | — | 99.3% | 99.7% | + 0.4% |
| Inventory of Homes for Sale | 4 | 1 | - 75.0% | — | — | — |
| Months Supply of Inventory | 3.2 | 0.5 | - 84.4% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

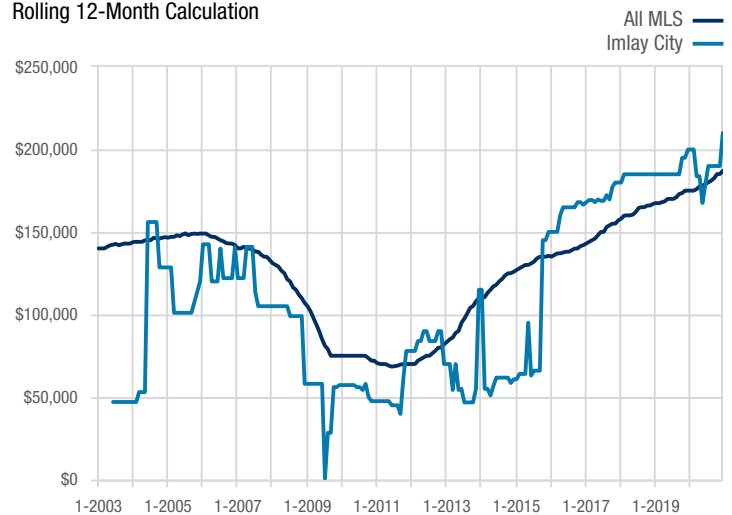
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.