

Lapeer County

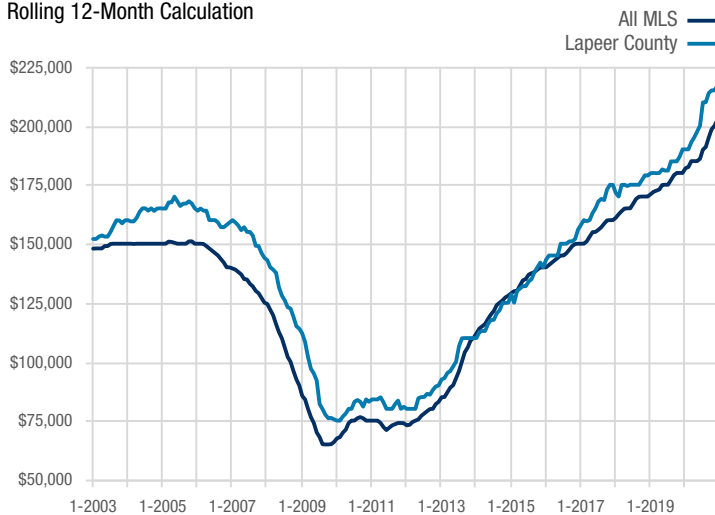
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	57	75	+ 31.6%	1,777	1,383	- 22.2%
Pending Sales	60	73	+ 21.7%	1,197	1,205	+ 0.7%
Closed Sales	85	113	+ 32.9%	1,186	1,162	- 2.0%
Days on Market Until Sale	51	41	- 19.6%	46	47	+ 2.2%
Median Sales Price*	\$181,900	\$220,500	+ 21.2%	\$190,000	\$217,000	+ 14.2%
Average Sales Price*	\$207,914	\$240,377	+ 15.6%	\$214,466	\$241,866	+ 12.8%
Percent of List Price Received*	96.4%	98.6%	+ 2.3%	97.7%	98.4%	+ 0.7%
Inventory of Homes for Sale	313	132	- 57.8%	—	—	—
Months Supply of Inventory	3.1	1.3	- 58.1%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	2	3	+ 50.0%	58	42	- 27.6%
Pending Sales	2	7	+ 250.0%	32	36	+ 12.5%
Closed Sales	2	6	+ 200.0%	30	29	- 3.3%
Days on Market Until Sale	39	139	+ 256.4%	43	128	+ 197.7%
Median Sales Price*	\$155,950	\$212,400	+ 36.2%	\$172,500	\$180,900	+ 4.9%
Average Sales Price*	\$155,950	\$201,600	+ 29.3%	\$163,605	\$173,841	+ 6.3%
Percent of List Price Received*	97.9%	100.0%	+ 2.1%	96.5%	97.0%	+ 0.5%
Inventory of Homes for Sale	22	14	- 36.4%	—	—	—
Months Supply of Inventory	7.6	3.9	- 48.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

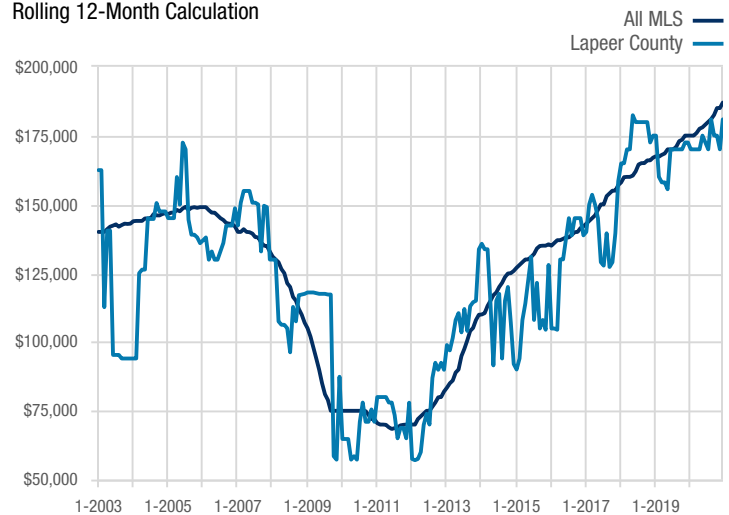
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.