

Lenawee County

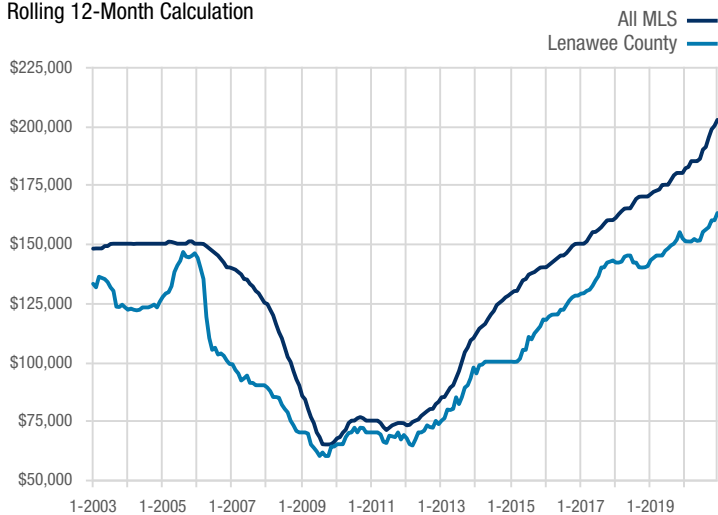
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	72	73	+ 1.4%	1,712	1,499	- 12.4%
Pending Sales	93	77	- 17.2%	1,343	1,378	+ 2.6%
Closed Sales	111	140	+ 26.1%	1,342	1,396	+ 4.0%
Days on Market Until Sale	71	61	- 14.1%	74	78	+ 5.4%
Median Sales Price*	\$137,500	\$165,000	+ 20.0%	\$152,250	\$163,000	+ 7.1%
Average Sales Price*	\$170,784	\$177,481	+ 3.9%	\$173,577	\$190,756	+ 9.9%
Percent of List Price Received*	96.6%	97.9%	+ 1.3%	97.3%	98.0%	+ 0.7%
Inventory of Homes for Sale	326	206	- 36.8%	—	—	—
Months Supply of Inventory	2.9	1.8	- 37.9%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	5	2	- 60.0%	56	56	0.0%
Pending Sales	5	2	- 60.0%	56	44	- 21.4%
Closed Sales	5	3	- 40.0%	51	51	0.0%
Days on Market Until Sale	151	66	- 56.3%	87	99	+ 13.8%
Median Sales Price*	\$241,000	\$200,000	- 17.0%	\$205,954	\$200,000	- 2.9%
Average Sales Price*	\$240,897	\$214,647	- 10.9%	\$192,704	\$190,975	- 0.9%
Percent of List Price Received*	106.3%	103.3%	- 2.8%	100.9%	103.6%	+ 2.7%
Inventory of Homes for Sale	6	13	+ 116.7%	—	—	—
Months Supply of Inventory	1.3	3.5	+ 169.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

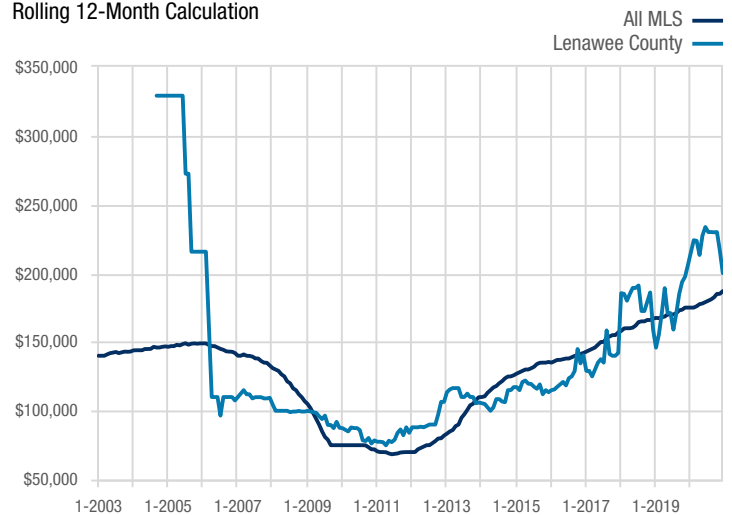
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.