

Richmond

Macomb and St. Clair Counties

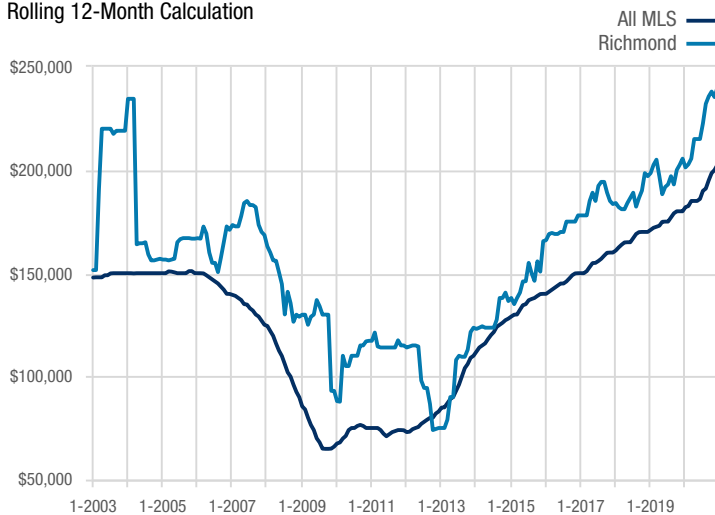
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	2	6	+ 200.0%	78	83	+ 6.4%
Pending Sales	1	2	+ 100.0%	64	74	+ 15.6%
Closed Sales	3	4	+ 33.3%	64	75	+ 17.2%
Days on Market Until Sale	25	32	+ 28.0%	37	33	- 10.8%
Median Sales Price*	\$215,000	\$197,250	- 8.3%	\$205,500	\$240,000	+ 16.8%
Average Sales Price*	\$206,218	\$186,125	- 9.7%	\$213,107	\$236,159	+ 10.8%
Percent of List Price Received*	95.9%	98.5%	+ 2.7%	98.0%	99.0%	+ 1.0%
Inventory of Homes for Sale	11	12	+ 9.1%	—	—	—
Months Supply of Inventory	2.1	1.9	- 9.5%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	17	29	+ 70.6%
Pending Sales	0	1	—	12	26	+ 116.7%
Closed Sales	2	2	0.0%	13	24	+ 84.6%
Days on Market Until Sale	27	36	+ 33.3%	43	78	+ 81.4%
Median Sales Price*	\$114,250	\$122,875	+ 7.5%	\$129,850	\$154,000	+ 18.6%
Average Sales Price*	\$114,250	\$122,875	+ 7.5%	\$154,300	\$154,294	- 0.0%
Percent of List Price Received*	94.0%	100.2%	+ 6.6%	95.3%	97.3%	+ 2.1%
Inventory of Homes for Sale	5	3	- 40.0%	—	—	—
Months Supply of Inventory	3.3	1.4	- 57.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

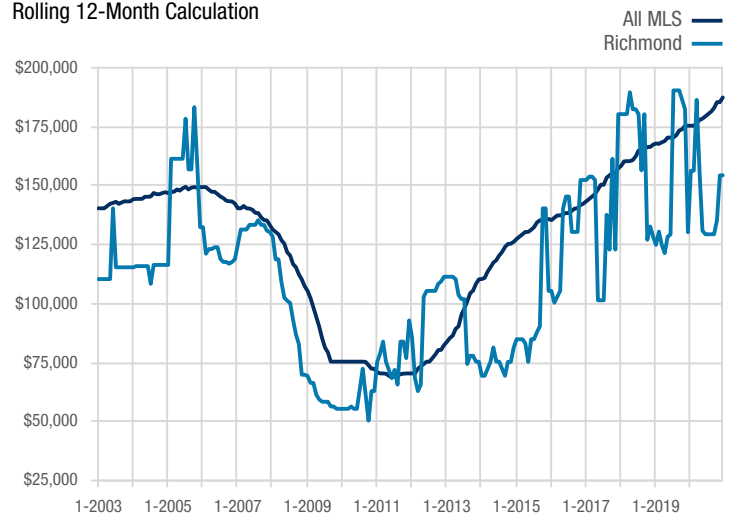
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.