

Local Market Update – December 2020

A Research Tool Provided by Realcomp



Sanilac Twp

Sanilac County

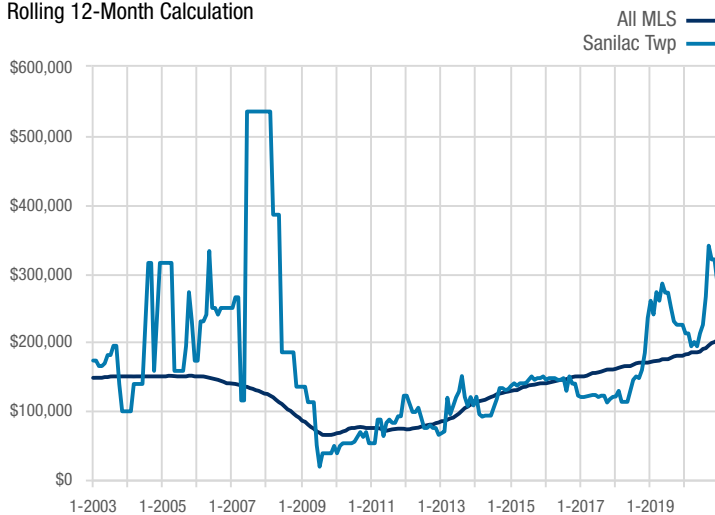
| Residential Key Metrics | December | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|--------------|----------|
| | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 2 | 2 | 0.0% | 31 | 23 | - 25.8% |
| Pending Sales | 1 | 2 | + 100.0% | 24 | 18 | - 25.0% |
| Closed Sales | 2 | 0 | - 100.0% | 23 | 18 | - 21.7% |
| Days on Market Until Sale | 59 | — | — | 170 | 70 | - 58.8% |
| Median Sales Price* | \$504,500 | — | — | \$225,000 | \$285,000 | + 26.7% |
| Average Sales Price* | \$504,500 | — | — | \$275,978 | \$316,806 | + 14.8% |
| Percent of List Price Received* | 93.0% | — | — | 93.6% | 98.5% | + 5.2% |
| Inventory of Homes for Sale | 11 | 5 | - 54.5% | — | — | — |
| Months Supply of Inventory | 5.5 | 2.5 | - 54.5% | — | — | — |

| Condo Key Metrics | December | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

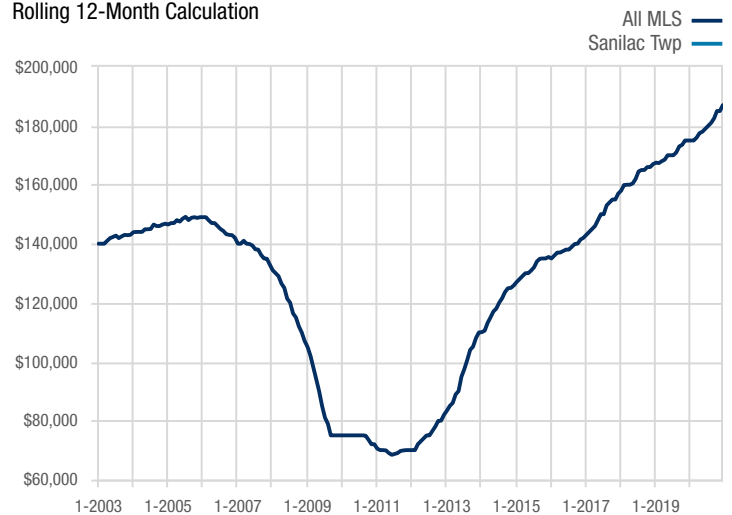
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.