

# Local Market Update – December 2020

A Research Tool Provided by Realcomp



## Vienna Twp

Genesee County

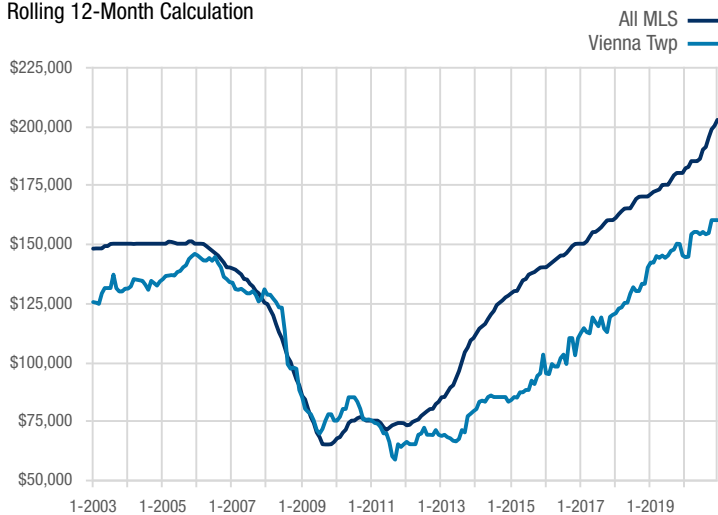
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	7	9	+ 28.6%	200	162	- 19.0%
Pending Sales	5	10	+ 100.0%	175	151	- 13.7%
Closed Sales	9	9	0.0%	175	144	- 17.7%
Days on Market Until Sale	31	24	- 22.6%	44	38	- 13.6%
Median Sales Price*	\$123,000	<b>\$152,000</b>	+ 23.6%	\$145,000	<b>\$160,000</b>	+ 10.3%
Average Sales Price*	\$142,572	<b>\$175,933</b>	+ 23.4%	\$155,866	<b>\$176,730</b>	+ 13.4%
Percent of List Price Received*	99.0%	<b>97.5%</b>	- 1.5%	99.0%	<b>98.5%</b>	- 0.5%
Inventory of Homes for Sale	27	13	- 51.9%	—	—	—
Months Supply of Inventory	1.9	1.0	- 47.4%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	5	40	+ 700.0%	35	62	+ 77.1%
Pending Sales	3	2	- 33.3%	19	25	+ 31.6%
Closed Sales	1	3	+ 200.0%	17	25	+ 47.1%
Days on Market Until Sale	181	38	- 79.0%	73	88	+ 20.5%
Median Sales Price*	\$153,000	<b>\$172,500</b>	+ 12.7%	\$159,900	<b>\$168,900</b>	+ 5.6%
Average Sales Price*	\$153,000	<b>\$181,433</b>	+ 18.6%	\$167,518	<b>\$172,320</b>	+ 2.9%
Percent of List Price Received*	96.9%	<b>99.8%</b>	+ 3.0%	98.1%	<b>98.7%</b>	+ 0.6%
Inventory of Homes for Sale	16	41	+ 156.3%	—	—	—
Months Supply of Inventory	7.6	16.4	+ 115.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

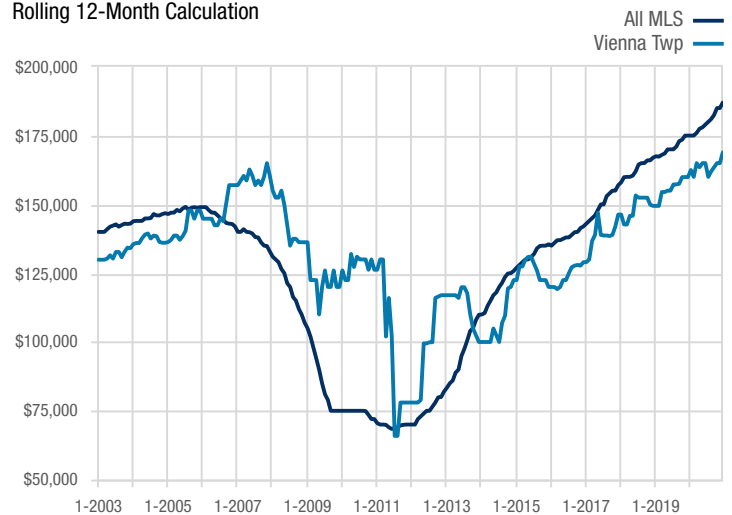
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.