

Washtenaw County

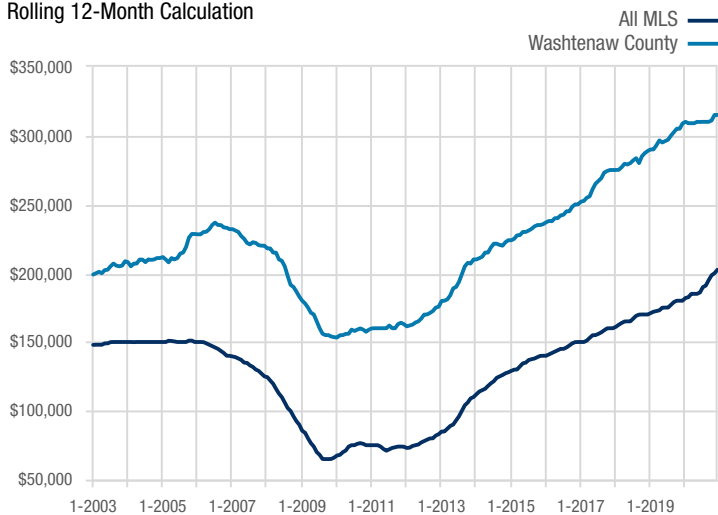
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	155	207	+ 33.5%	5,077	4,660	- 8.2%
Pending Sales	218	279	+ 28.0%	3,562	3,650	+ 2.5%
Closed Sales	267	324	+ 21.3%	3,580	3,541	- 1.1%
Days on Market Until Sale	51	32	- 37.3%	37	39	+ 5.4%
Median Sales Price*	\$299,900	\$309,638	+ 3.2%	\$308,850	\$315,000	+ 2.0%
Average Sales Price*	\$340,354	\$371,049	+ 9.0%	\$348,575	\$362,123	+ 3.9%
Percent of List Price Received*	97.2%	99.3%	+ 2.2%	98.7%	98.8%	+ 0.1%
Inventory of Homes for Sale	827	558	- 32.5%	—	—	—
Months Supply of Inventory	2.8	1.8	- 35.7%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	36	60	+ 66.7%	1,330	1,355	+ 1.9%
Pending Sales	38	57	+ 50.0%	950	993	+ 4.5%
Closed Sales	51	57	+ 11.8%	969	954	- 1.5%
Days on Market Until Sale	51	47	- 7.8%	44	49	+ 11.4%
Median Sales Price*	\$215,000	\$258,000	+ 20.0%	\$222,487	\$228,000	+ 2.5%
Average Sales Price*	\$251,907	\$268,124	+ 6.4%	\$270,363	\$272,129	+ 0.7%
Percent of List Price Received*	98.3%	99.2%	+ 0.9%	99.0%	98.7%	- 0.3%
Inventory of Homes for Sale	243	240	- 1.2%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

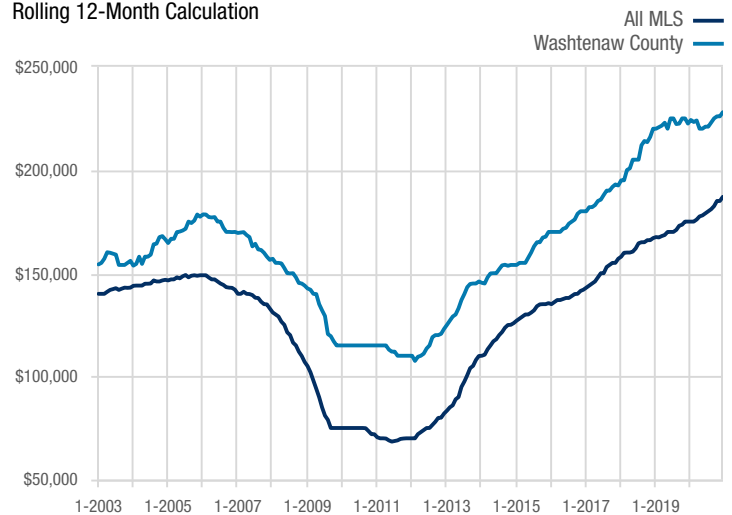
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.