

## Waterford Twp

Oakland County

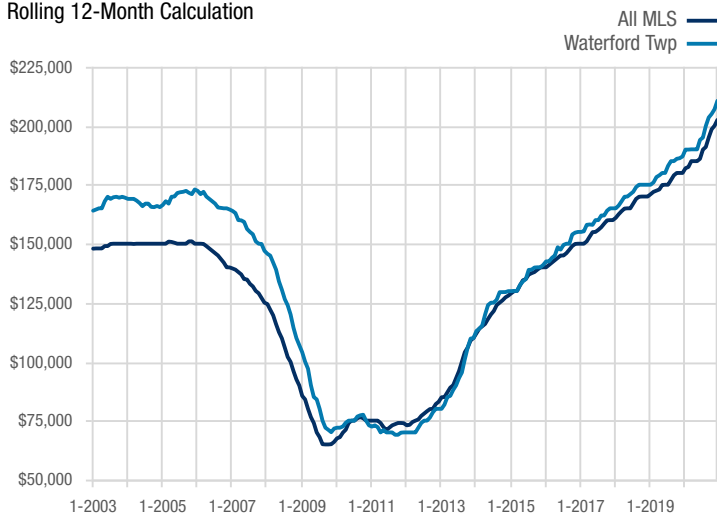
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	64	50	- 21.9%	1,425	1,184	- 16.9%
Pending Sales	63	62	- 1.6%	1,081	1,042	- 3.6%
Closed Sales	88	96	+ 9.1%	1,064	1,019	- 4.2%
Days on Market Until Sale	30	22	- 26.7%	28	28	0.0%
Median Sales Price*	\$178,500	\$215,750	+ 20.9%	\$187,000	\$210,600	+ 12.6%
Average Sales Price*	\$180,514	\$249,246	+ 38.1%	\$212,057	\$232,942	+ 9.8%
Percent of List Price Received*	96.9%	99.5%	+ 2.7%	98.6%	99.4%	+ 0.8%
Inventory of Homes for Sale	149	65	- 56.4%	—	—	—
Months Supply of Inventory	1.7	0.7	- 58.8%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	11	15	+ 36.4%	253	217	- 14.2%
Pending Sales	8	17	+ 112.5%	170	185	+ 8.8%
Closed Sales	13	14	+ 7.7%	170	176	+ 3.5%
Days on Market Until Sale	46	21	- 54.3%	29	35	+ 20.7%
Median Sales Price*	\$111,000	\$182,450	+ 64.4%	\$137,450	\$149,950	+ 9.1%
Average Sales Price*	\$129,596	\$233,107	+ 79.9%	\$144,961	\$163,231	+ 12.6%
Percent of List Price Received*	98.7%	96.6%	- 2.1%	97.9%	97.8%	- 0.1%
Inventory of Homes for Sale	36	10	- 72.2%	—	—	—
Months Supply of Inventory	2.5	0.6	- 76.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

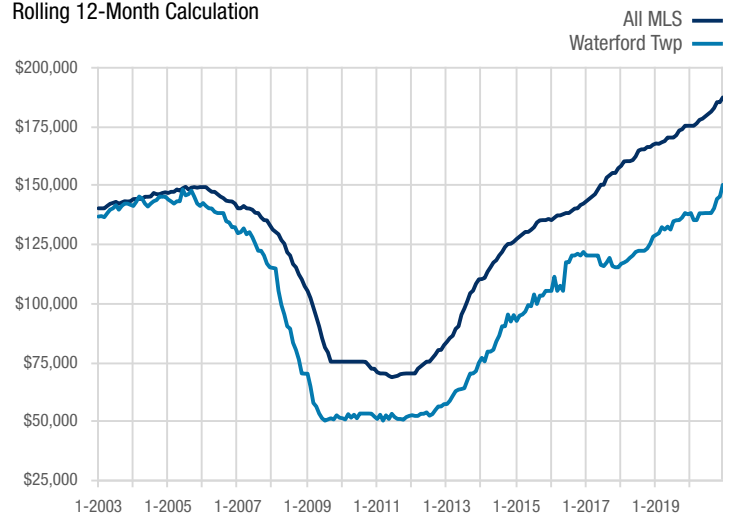
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.