

Wayne County

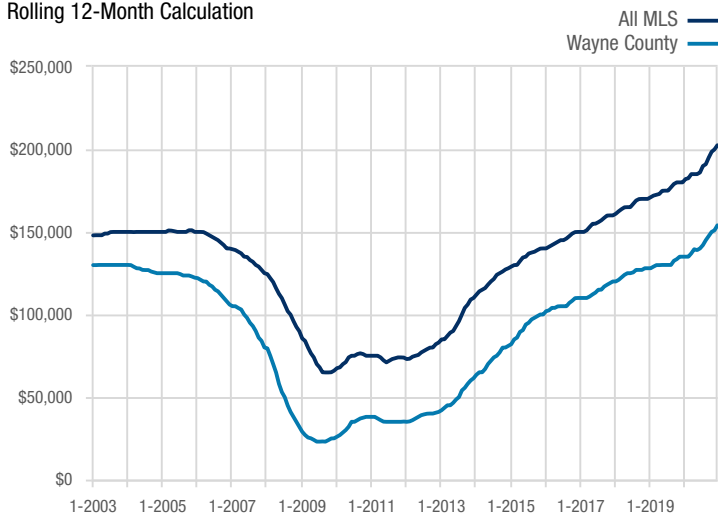
Residential Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	1,412	1,307	- 7.4%	28,987	23,660	- 18.4%
Pending Sales	1,045	1,313	+ 25.6%	18,209	18,533	+ 1.8%
Closed Sales	1,455	1,661	+ 14.2%	18,242	17,796	- 2.4%
Days on Market Until Sale	40	32	- 20.0%	36	37	+ 2.8%
Median Sales Price*	\$134,900	\$155,000	+ 14.9%	\$135,000	\$154,000	+ 14.1%
Average Sales Price*	\$167,528	\$195,845	+ 16.9%	\$168,795	\$188,909	+ 11.9%
Percent of List Price Received*	95.5%	98.7%	+ 3.4%	96.5%	97.7%	+ 1.2%
Inventory of Homes for Sale	4,458	2,222	- 50.2%	—	—	—
Months Supply of Inventory	2.9	1.4	- 51.7%	—	—	—

Condo Key Metrics	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	158	189	+ 19.6%	3,414	3,077	- 9.9%
Pending Sales	114	158	+ 38.6%	2,196	2,242	+ 2.1%
Closed Sales	165	179	+ 8.5%	2,185	2,170	- 0.7%
Days on Market Until Sale	45	38	- 15.6%	34	42	+ 23.5%
Median Sales Price*	\$165,000	\$185,000	+ 12.1%	\$165,000	\$170,000	+ 3.0%
Average Sales Price*	\$196,305	\$209,287	+ 6.6%	\$192,656	\$197,285	+ 2.4%
Percent of List Price Received*	96.5%	97.5%	+ 1.0%	97.1%	97.5%	+ 0.4%
Inventory of Homes for Sale	596	470	- 21.1%	—	—	—
Months Supply of Inventory	3.3	2.5	- 24.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

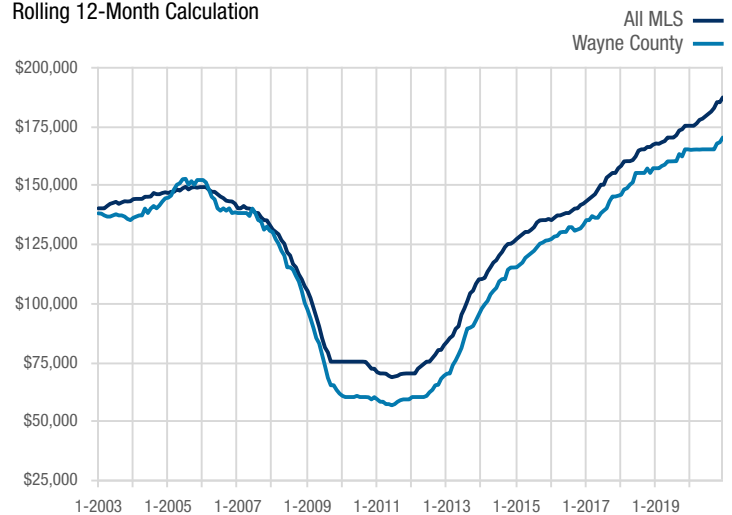
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.