

## Brown City

### Lapeer and Sanilac Counties

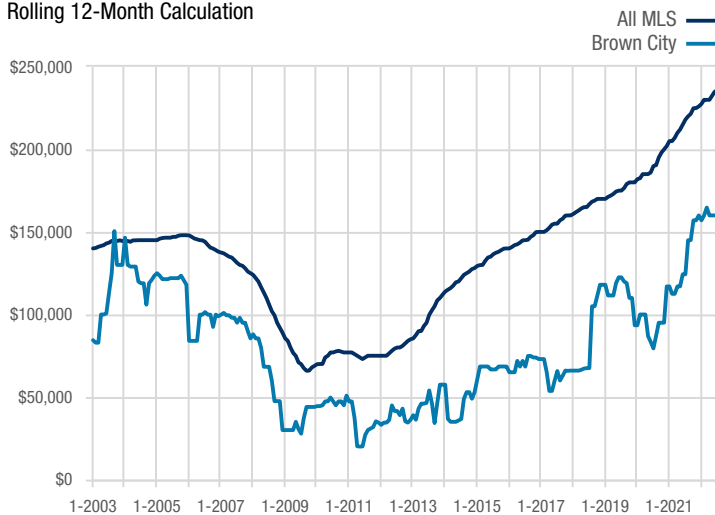
| Residential<br>Key Metrics      | July      |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
|                                 | 2021      | 2022 | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 5         | 1    | - 80.0%  | 22           | 13          | - 40.9%  |
| Pending Sales                   | 5         | 2    | - 60.0%  | 14           | 10          | - 28.6%  |
| Closed Sales                    | 1         | 0    | - 100.0% | 10           | 10          | 0.0%     |
| Days on Market Until Sale       | 27        | —    | —        | 11           | 39          | + 254.5% |
| Median Sales Price*             | \$105,000 | —    | —        | \$140,000    | \$136,000   | - 2.9%   |
| Average Sales Price*            | \$105,000 | —    | —        | \$145,990    | \$130,900   | - 10.3%  |
| Percent of List Price Received* | 87.6%     | —    | —        | 97.9%        | 97.1%       | - 0.8%   |
| Inventory of Homes for Sale     | 9         | 4    | - 55.6%  | —            | —           | —        |
| Months Supply of Inventory      | 3.6       | 1.5  | - 58.3%  | —            | —           | —        |

| Condo<br>Key Metrics            | July |      |          | Year to Date |             |          |
|---------------------------------|------|------|----------|--------------|-------------|----------|
|                                 | 2021 | 2022 | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —    | —    | —        | —            | —           | —        |
| Median Sales Price*             | —    | —    | —        | —            | —           | —        |
| Average Sales Price*            | —    | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —    | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0    | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —    | —    | —        | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

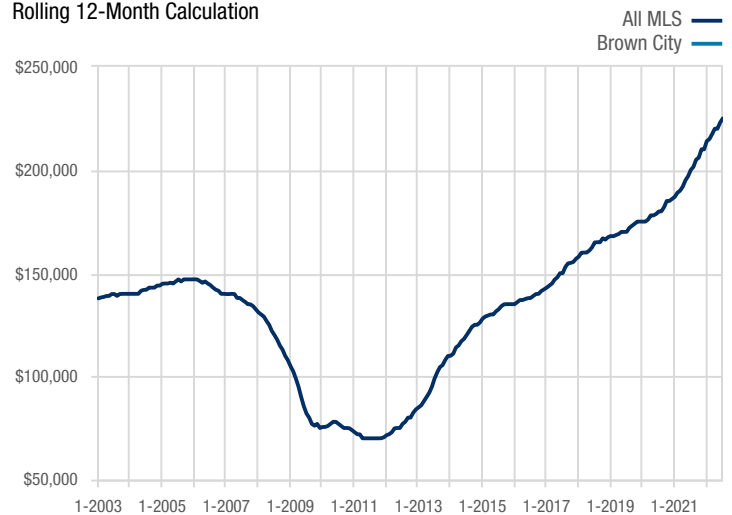
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.