

# Local Market Update – July 2022

A Research Tool Provided by Realcomp



## Ira Twp

St. Clair County

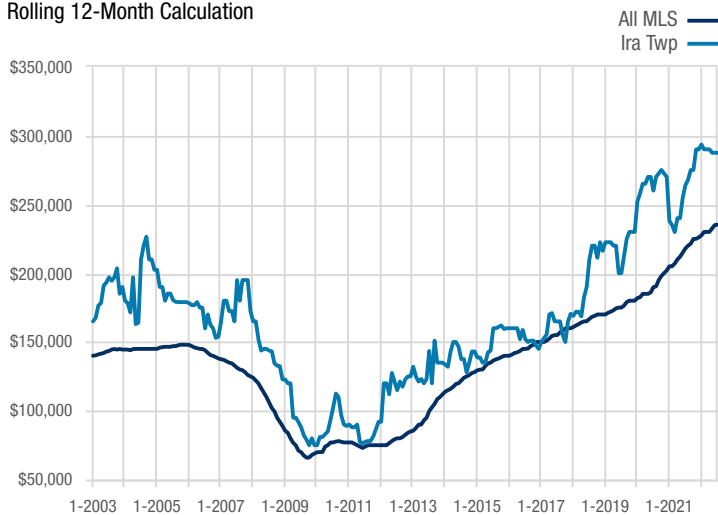
| Residential<br>Key Metrics      | July      |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2021      | 2022             | % Change | Thru 7-2021  | Thru 7-2022      | % Change |
| New Listings                    | 4         | 2                | - 50.0%  | 23           | 43               | + 87.0%  |
| Pending Sales                   | 4         | 5                | + 25.0%  | 18           | 30               | + 66.7%  |
| Closed Sales                    | 2         | 2                | 0.0%     | 18           | 26               | + 44.4%  |
| Days on Market Until Sale       | 28        | 76               | + 171.4% | 39           | 36               | - 7.7%   |
| Median Sales Price*             | \$441,500 | <b>\$393,750</b> | - 10.8%  | \$269,000    | <b>\$269,950</b> | + 0.4%   |
| Average Sales Price*            | \$441,500 | <b>\$393,750</b> | - 10.8%  | \$299,028    | <b>\$315,246</b> | + 5.4%   |
| Percent of List Price Received* | 97.7%     | <b>93.2%</b>     | - 4.6%   | 98.2%        | <b>99.4%</b>     | + 1.2%   |
| Inventory of Homes for Sale     | 6         | 7                | + 16.7%  | —            | —                | —        |
| Months Supply of Inventory      | 1.9       | <b>1.6</b>       | - 15.8%  | —            | —                | —        |

| Condo<br>Key Metrics            | July |      |          | Year to Date |             |          |
|---------------------------------|------|------|----------|--------------|-------------|----------|
|                                 | 2021 | 2022 | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —    | —    | —        | —            | —           | —        |
| Median Sales Price*             | —    | —    | —        | —            | —           | —        |
| Average Sales Price*            | —    | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —    | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0    | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —    | —    | —        | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

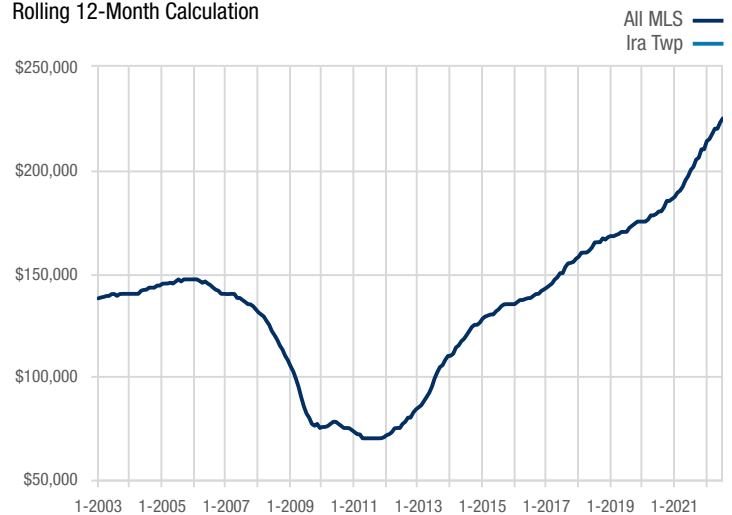
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.