

Lapeer County

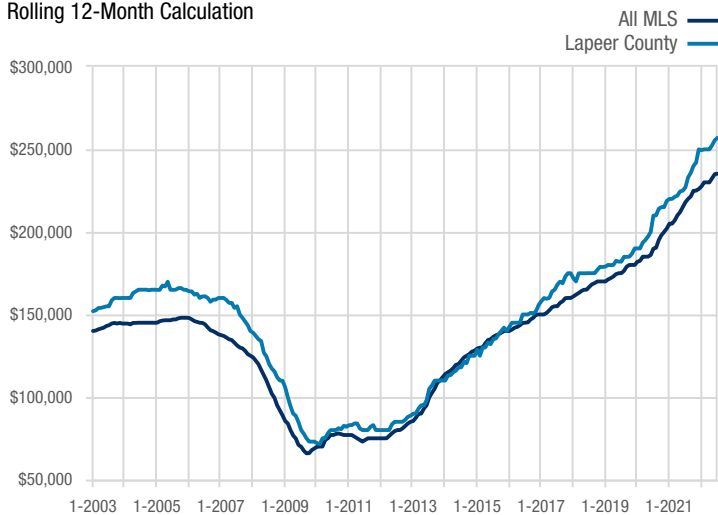
Residential Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	153	143	- 6.5%	881	934	+ 6.0%
Pending Sales	113	112	- 0.9%	679	689	+ 1.5%
Closed Sales	94	98	+ 4.3%	625	637	+ 1.9%
Days on Market Until Sale	19	25	+ 31.6%	27	31	+ 14.8%
Median Sales Price*	\$277,500	\$282,500	+ 1.8%	\$237,490	\$260,000	+ 9.5%
Average Sales Price*	\$278,067	\$308,047	+ 10.8%	\$268,017	\$288,786	+ 7.7%
Percent of List Price Received*	100.8%	99.6%	- 1.2%	101.0%	99.2%	- 1.8%
Inventory of Homes for Sale	227	262	+ 15.4%	—	—	—
Months Supply of Inventory	2.2	2.6	+ 18.2%	—	—	—

Condo Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	4	1	- 75.0%	36	21	- 41.7%
Pending Sales	4	1	- 75.0%	30	16	- 46.7%
Closed Sales	4	4	0.0%	23	20	- 13.0%
Days on Market Until Sale	71	27	- 62.0%	127	55	- 56.7%
Median Sales Price*	\$148,438	\$247,400	+ 66.7%	\$209,900	\$245,400	+ 16.9%
Average Sales Price*	\$169,219	\$213,450	+ 26.1%	\$187,361	\$234,505	+ 25.2%
Percent of List Price Received*	98.3%	96.2%	- 2.1%	97.7%	99.3%	+ 1.6%
Inventory of Homes for Sale	18	8	- 55.6%	—	—	—
Months Supply of Inventory	4.4	3.0	- 31.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

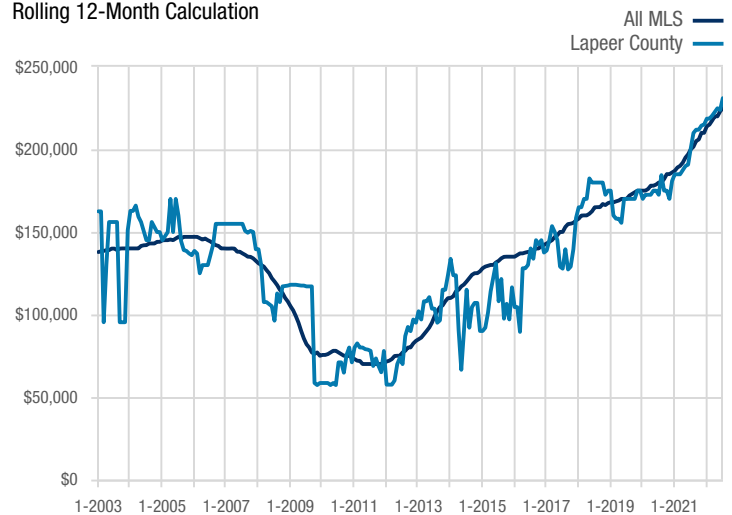
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.