

Lenawee County

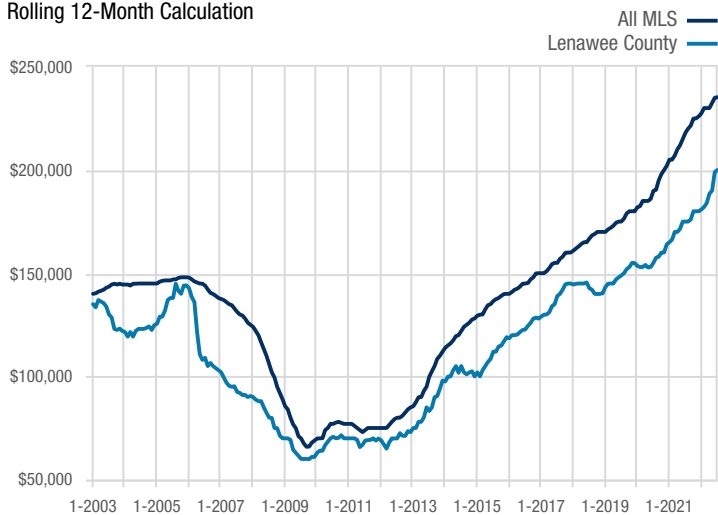
| Residential Key Metrics | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 165 | 161 | - 2.4% | 995 | 1,000 | + 0.5% |
| Pending Sales | 125 | 96 | - 23.2% | 836 | 762 | - 8.9% |
| Closed Sales | 141 | 120 | - 14.9% | 811 | 767 | - 5.4% |
| Days on Market Until Sale | 43 | 44 | + 2.3% | 52 | 48 | - 7.7% |
| Median Sales Price* | \$176,700 | \$182,000 | + 3.0% | \$175,000 | \$210,000 | + 20.0% |
| Average Sales Price* | \$205,548 | \$223,483 | + 8.7% | \$213,788 | \$243,795 | + 14.0% |
| Percent of List Price Received* | 100.4% | 99.7% | - 0.7% | 99.8% | 99.7% | - 0.1% |
| Inventory of Homes for Sale | 257 | 311 | + 21.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.8 | + 40.0% | — | — | — |

| Condo Key Metrics | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 4 | 5 | + 25.0% | 37 | 31 | - 16.2% |
| Pending Sales | 4 | 5 | + 25.0% | 34 | 21 | - 38.2% |
| Closed Sales | 9 | 5 | - 44.4% | 38 | 21 | - 44.7% |
| Days on Market Until Sale | 167 | 35 | - 79.0% | 80 | 61 | - 23.8% |
| Median Sales Price* | \$242,674 | \$266,000 | + 9.6% | \$229,678 | \$215,000 | - 6.4% |
| Average Sales Price* | \$229,984 | \$245,340 | + 6.7% | \$214,133 | \$212,319 | - 0.8% |
| Percent of List Price Received* | 99.7% | 102.5% | + 2.8% | 101.0% | 99.7% | - 1.3% |
| Inventory of Homes for Sale | 10 | 13 | + 30.0% | — | — | — |
| Months Supply of Inventory | 2.0 | 3.1 | + 55.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

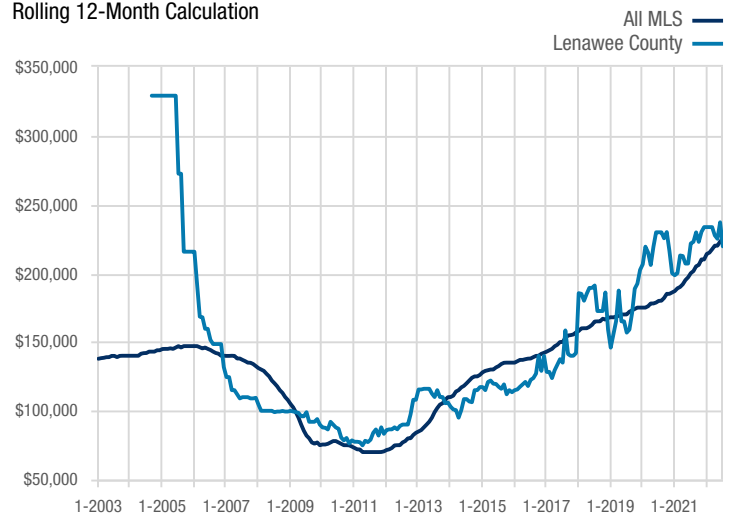
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.