

## Sanilac County

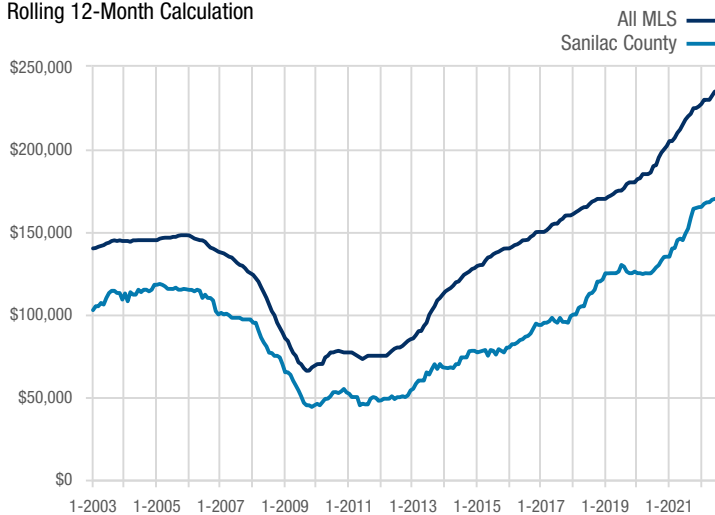
Residential Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	67	64	- 4.5%	346	295	- 14.7%
Pending Sales	44	42	- 4.5%	259	215	- 17.0%
Closed Sales	45	40	- 11.1%	254	202	- 20.5%
Days on Market Until Sale	30	38	+ 26.7%	64	59	- 7.8%
Median Sales Price*	\$168,000	<b>\$163,500</b>	- 2.7%	\$152,500	<b>\$168,950</b>	+ 10.8%
Average Sales Price*	\$199,301	<b>\$206,467</b>	+ 3.6%	\$197,608	<b>\$217,268</b>	+ 9.9%
Percent of List Price Received*	98.4%	<b>97.1%</b>	- 1.3%	97.3%	<b>96.0%</b>	- 1.3%
Inventory of Homes for Sale	128	<b>104</b>	- 18.8%	—	—	—
Months Supply of Inventory	3.2	<b>3.1</b>	- 3.1%	—	—	—

Condo Key Metrics	July			Year to Date		
	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	2	2	0.0%	10	9	- 10.0%
Pending Sales	1	3	+ 200.0%	7	11	+ 57.1%
Closed Sales	1	2	+ 100.0%	6	10	+ 66.7%
Days on Market Until Sale	3	62	+ 1,966.7%	50	91	+ 82.0%
Median Sales Price*	\$160,000	<b>\$337,500</b>	+ 110.9%	\$300,000	<b>\$207,500</b>	- 30.8%
Average Sales Price*	\$160,000	<b>\$337,500</b>	+ 110.9%	\$272,500	<b>\$234,907</b>	- 13.8%
Percent of List Price Received*	100.0%	<b>99.8%</b>	- 0.2%	99.3%	<b>98.0%</b>	- 1.3%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.3	<b>0.5</b>	- 78.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

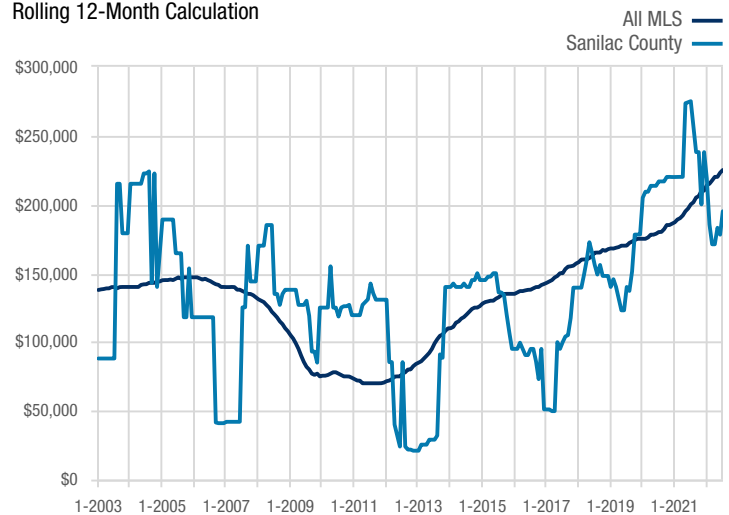
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.