

Washtenaw County

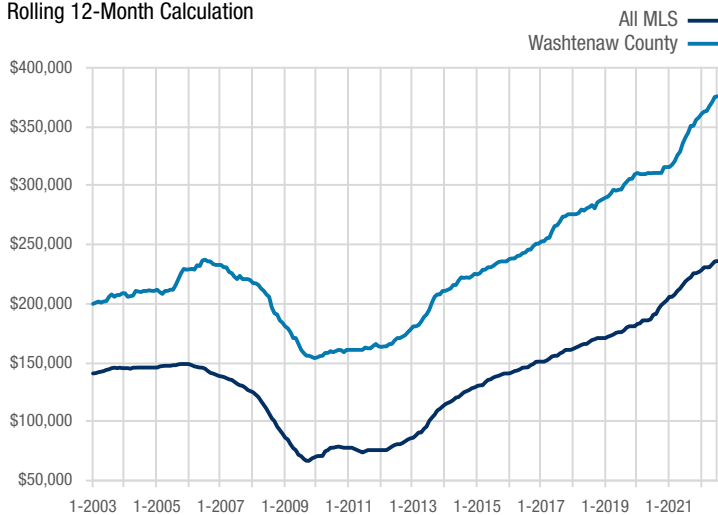
| Residential Key Metrics | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 540 | 449 | - 16.9% | 2,980 | 2,693 | - 9.6% |
| Pending Sales | 346 | 332 | - 4.0% | 2,338 | 2,113 | - 9.6% |
| Closed Sales | 407 | 357 | - 12.3% | 2,221 | 2,042 | - 8.1% |
| Days on Market Until Sale | 15 | 15 | 0.0% | 24 | 20 | - 16.7% |
| Median Sales Price* | \$382,000 | \$411,000 | + 7.6% | \$366,000 | \$403,100 | + 10.1% |
| Average Sales Price* | \$428,566 | \$468,595 | + 9.3% | \$414,088 | \$464,105 | + 12.1% |
| Percent of List Price Received* | 102.9% | 102.5% | - 0.4% | 102.2% | 103.4% | + 1.2% |
| Inventory of Homes for Sale | 785 | 696 | - 11.3% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.3 | 0.0% | — | — | — |

| Condo Key Metrics | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 140 | 120 | - 14.3% | 961 | 826 | - 14.0% |
| Pending Sales | 96 | 87 | - 9.4% | 744 | 646 | - 13.2% |
| Closed Sales | 108 | 108 | 0.0% | 712 | 640 | - 10.1% |
| Days on Market Until Sale | 23 | 19 | - 17.4% | 37 | 23 | - 37.8% |
| Median Sales Price* | \$245,000 | \$290,000 | + 18.4% | \$250,000 | \$285,000 | + 14.0% |
| Average Sales Price* | \$295,877 | \$412,025 | + 39.3% | \$305,707 | \$341,415 | + 11.7% |
| Percent of List Price Received* | 101.4% | 101.6% | + 0.2% | 100.5% | 102.5% | + 2.0% |
| Inventory of Homes for Sale | 293 | 234 | - 20.1% | — | — | — |
| Months Supply of Inventory | 3.1 | 2.6 | - 16.1% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

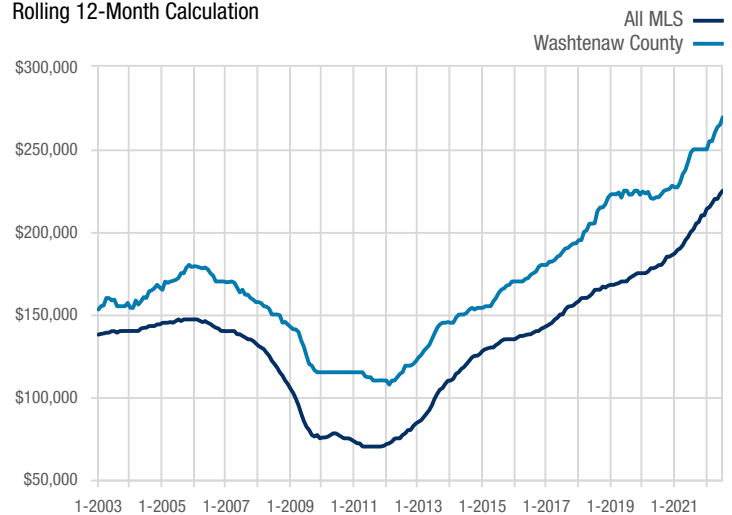
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.