Local Market Update – March 2026

A Research Tool Provided by Realcomp

LUTAR® Report

Covers locales in Huron, Tuscola, Sanilac and Lapeer Counties.

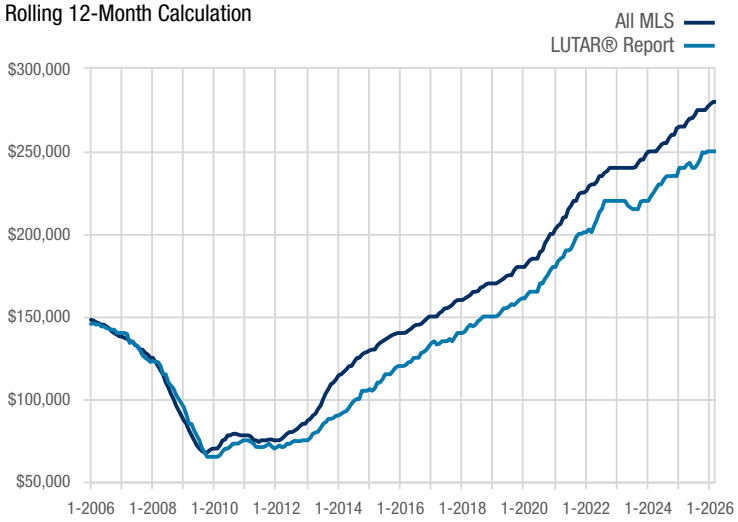
Residential	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	170	**165**	- 2.9%	413	**364**	- 11.9%
Pending Sales	124	**125**	+ 0.8%	313	**300**	- 4.2%
Closed Sales	108	**95**	- 12.0%	290	**254**	- 12.4%
Days on Market Until Sale	58	**70**	+ 20.7%	60	**61**	+ 1.7%
Median Sales Price*	$233,750	**$255,000**	+ 9.1%	$237,000	**$235,000**	- 0.8%
Average Sales Price*	$276,133	**$296,405**	+ 7.3%	$283,210	**$282,160**	- 0.4%
Percent of List Price Received*	96.5%	**97.7%**	+ 1.2%	95.8%	**97.2%**	+ 1.5%
Inventory of Homes for Sale	359	**332**	- 7.5%	—	**—**	—
Months Supply of Inventory	2.8	**2.6**	- 7.1%	—	**—**	—

Condo	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**8**	—	7	**18**	+ 157.1%
Pending Sales	1	**3**	+ 200.0%	4	**11**	+ 175.0%
Closed Sales	2	**4**	+ 100.0%	4	**9**	+ 125.0%
Days on Market Until Sale	40	**39**	- 2.5%	22	**55**	+ 150.0%
Median Sales Price*	$235,450	**$260,000**	+ 10.4%	$199,000	**$270,000**	+ 35.7%
Average Sales Price*	$235,450	**$281,000**	+ 19.3%	$215,975	**$276,097**	+ 27.8%
Percent of List Price Received*	103.1%	**98.8%**	- 4.2%	95.0%	**99.3%**	+ 4.5%
Inventory of Homes for Sale	18	**15**	- 16.7%	—	**—**	—
Months Supply of Inventory	7.7	**4.4**	- 42.9%	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

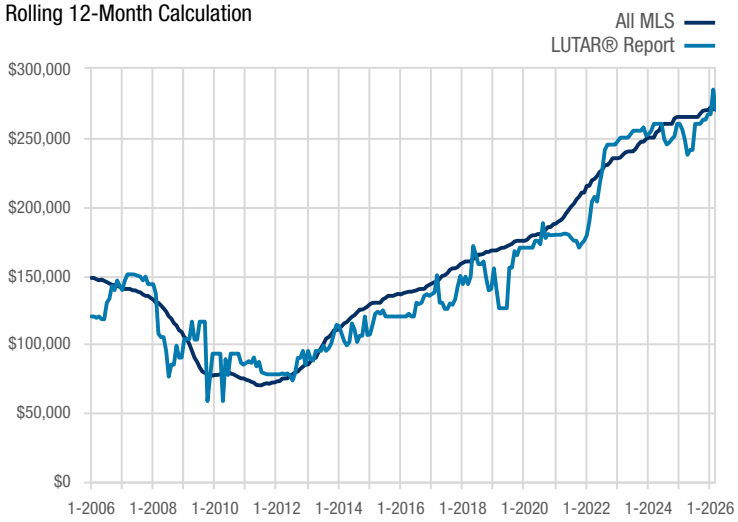
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of April 7, 2026. All data from Realcomp II Ltd. Report © 2026 ShowingTime Plus, LLC.