

Pontiac

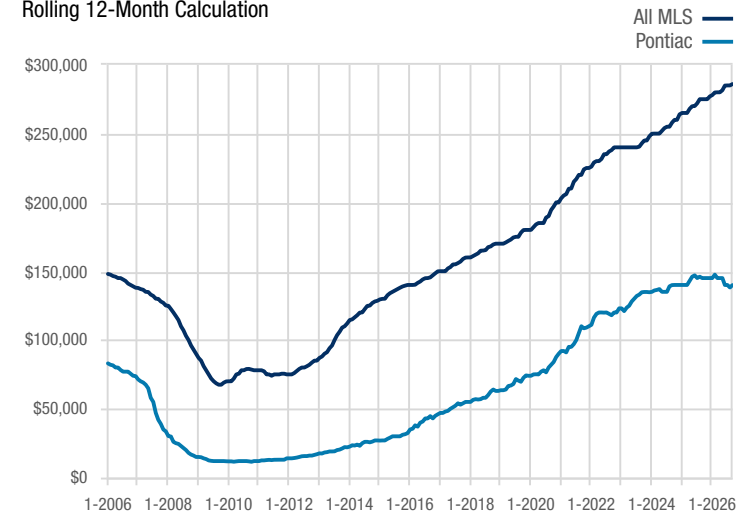
Oakland County

| Residential                     | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 56        | 58        | + 3.6%   | 520          | 492         | - 5.4%   |
| Pending Sales                   | 39        | 33        | - 15.4%  | 363          | 331         | - 8.8%   |
| Closed Sales                    | 40        | 31        | - 22.5%  | 355          | 321         | - 9.6%   |
| Days on Market Until Sale       | 37        | 47        | + 27.0%  | 30           | 37          | + 23.3%  |
| Median Sales Price*             | \$136,000 | \$152,000 | + 11.8%  | \$148,500    | \$139,000   | - 6.4%   |
| Average Sales Price*            | \$161,862 | \$174,419 | + 7.8%   | \$161,534    | \$153,374   | - 5.1%   |
| Percent of List Price Received* | 95.4%     | 98.8%     | + 3.6%   | 98.4%        | 97.2%       | - 1.2%   |
| Inventory of Homes for Sale     | 100       | 122       | + 22.0%  | —            | —           | —        |
| Months Supply of Inventory      | 2.6       | 3.4       | + 30.8%  | —            | —           | —        |

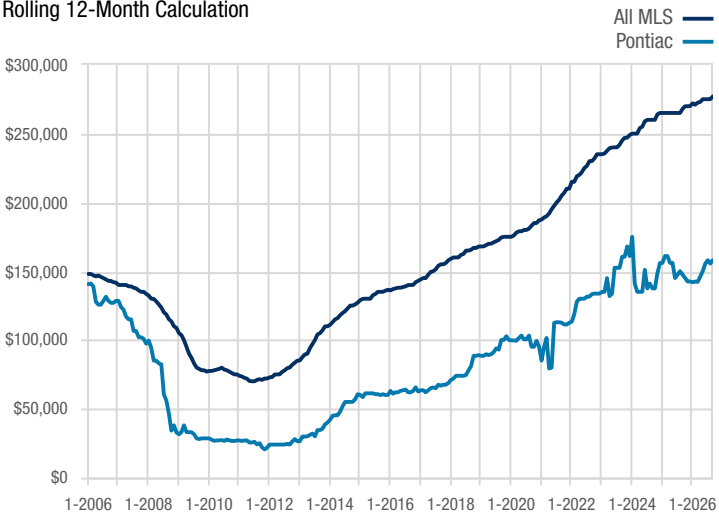
| Condo                           | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 4         | 7         | + 75.0%  | 37           | 30          | - 18.9%  |
| Pending Sales                   | 3         | 1         | - 66.7%  | 22           | 19          | - 13.6%  |
| Closed Sales                    | 4         | 1         | - 75.0%  | 22           | 20          | - 9.1%   |
| Days on Market Until Sale       | 15        | 0         | - 100.0% | 28           | 39          | + 39.3%  |
| Median Sales Price*             | \$140,750 | \$142,500 | + 1.2%   | \$143,750    | \$160,500   | + 11.7%  |
| Average Sales Price*            | \$141,625 | \$142,500 | + 0.6%   | \$148,132    | \$177,775   | + 20.0%  |
| Percent of List Price Received* | 93.4%     | 100.0%    | + 7.1%   | 94.1%        | 97.3%       | + 3.4%   |
| Inventory of Homes for Sale     | 6         | 9         | + 50.0%  | —            | —           | —        |
| Months Supply of Inventory      | 2.5       | 3.9       | + 56.0%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential  
Rolling 12-Month Calculation



Median Sales Price - Condo  
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.